

PERSONAL INFORMATION

**Radu Riana Iren**

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✉ raduriana@gmail.com, riana.radu@ugal.ro

Sex Female | Date of birth 05/06.1974 | Nationality Romanian

PROFESSIONAL EXPERIENCE

- 2014 - present **PhD Associate Professor**
Faculty of Economics and Business Administration, "Dunărea de Jos" University of Galati
Teaching courses, seminars, projects, research in the field
Type or sector of activity: Higher education
- 2013 - present **Coordinator of Regional Center 2 South-East - RBI**
Romanian Banking Institute, Bucharest
▪ Coordination of the activities in the territory in the South-East area of the Romanian Banking Institute, the relationship with credit institutions, the training of personnel from financial-banking institutions
Type or sector of activity: Business Environment - Banking
- 2013 - 2022 **ACEAR Member**
Association of Business Expertise Consultants in Romania (ACEAR)
▪ Real estate and movable property valuation consultancy, accounting, and financial management for companies
Type or sector of activity: Business environment
- 2006 - 2014 **Lecturer, PhD**
Faculty of Economics and Business Administration, "Dunărea de Jos" University of Galati
▪ Teaching courses, seminars, projects, research in the field
Type or sector of activity: Higher education
- 2006 - present **Zonal Expert**
Romanian Banking Institute, Bucharest
▪ Tutor for professional training in credit risk analysis
Type or sector of activity: Banking sector - professional training
- 2004 - present **Associate Professor**
Chamber of Commerce and Industry, Galati
▪ Teaching professional training courses at the Romanian Business School
Type or sector of activity: Professional training
- 2000 - 2006 **Assistant Lecturer**
Faculty of Economics and Business Administration, "Dunărea de Jos" University of Galati
▪ Teaching seminars, projects, research in the field
Type or sector of activity: Higher education

1998 - 2000

University instructor

Faculty of Economics and Business Administration, "Dunărea de Jos" University of Galati
▪ Teaching seminars, projects, research in the field

Type or sector of activity: Higher education

PROFESSIONAL EXPERIENCE
in management

2013 - present

Coordinator of the Regional Center 2 South-East of the Romanian Banking Institute
Romanian Banking Institute, Bucharest
Training and specialization of staff in the banking sector

Type or sector of activity: Banking

PROFESSIONAL EXPERIENCE
in project implementation –
management team2014 August - 2015
December

Project Director "Organic, the aquaculture practice in the Prut-Danube fisheries
area," ID POP 2007-2013/263/2014/RO4123051409010841

"Dunărea de Jos" University of Galati

Coordination of project implementation activity

Type or sector of activity: Higher education

2014 April- 2015 December

Financial officer - SIMPRACT project, Transition from school to active life through
practice and creation of simulated enterprises, Contract Code: POSDRU/160/2.1/S/138113,
www.simpract.ro

"Dunărea de Jos" University of Galati

Conducting the financial-accounting management of projects and elaboration of
reimbursement requests - partner P3 - "Dunarea de Jos" University of Galati

Type or sector of activity: Higher education

2008 November – 2009
November

Procurement Manager in the PHARE RO CBC 2006/018-447.01.02.28 project –
Cross-border Cooperation – Development of social services through cross-border
cooperation

"Dunărea de Jos" University of Galati

Conducting financial and accounting activities at project level

Type or sector of activity: University education

PROFESSIONAL EXPERIENCE
in project implementation –
implementation team2023 May – 2025
December

Researcher – in charge with the feasibility study – within the project: Integrated
research and sustainable solutions to protect and restore Lower Danube Basin and
coastal Black Sea ecosystems - ResPonSE, Financing contract nr.
760010/30.12.2022

"Dunărea de Jos" University of Galati, 47 Domnească Street, 800008 - Galati, Romania,
www.ugal.ro

Feasibility study on the implementation of the objectives of EU Mission 3, SWOT
analysis of the project, identification of relevant actors that can enhance the impact of
the project, identification of funding sources for EU Mission 3: Oceans and Waters,
creation of the national online register of RDI institutions, analysis of the long-term
sustainability of the actions needed to be undertaken.

Type or sector of activity: Higher education

2023 May – 2023
December

Training Expert 1 - within the project entitled „Innovative entrepreneurship in the context of Industry 5.0”, code CNFIS-FDI-2023-F-0225, financed through the institutional development fund, according to Order no. 6453/2022 dated 22nd December 2022

“Dunărea de Jos” University of Galati, 47 Domnească Street, 800008 - Galati, Romania, www.ugal.ro

Training in the field of innovative entrepreneurship in the context of business digitization, awareness on the importance of the digital component in the business environment, training students (bachelor, master) to increase their decision-making capacity by knowing workflows for sustainable profit

Type or sector of activity: Higher education

2022 May – 2022
December

Training Expert 1 - within the project entitled: „Innovative entrepreneurship in the context of implementing the European Green Deal”, code CNFIS-FDI-2022-0342 financed from institutional development funds according to Order no. 5825/2021 dated 17th December 2021

“Dunărea de Jos” University of Galati, 47 Domnească Street, 800008 - Galati, Romania, www.ugal.ro

Training in innovative entrepreneurship in the context of green transition, awareness on the importance of the green component in the business environment, training students (bachelor, master, doctorate) to increase their decision-making capacity, by approaching an ecomanagement

Type or sector of activity: Higher education

2022 January – 2022 April

Trainer 2 - within the “Innovative entrepreneurship for students, in the Southeast Region (AntRES 2.0)” project, ID 140412

“Dunărea de Jos” University of Galati, 47 Domnească Street, 800008 - Galati, Romania, www.ugal.ro

Training in the field of innovative entrepreneurship, awareness on the importance of the innovative component in the business environment, training students (bachelor, master, doctorate) to increase their decision-making capacity

Type or sector of activity: Higher education

2021 June – 2021
December

Training Expert 1 within the „Improving the entrepreneurial education quality of UDJG students” project, CNFIS-FDI-2021-0324

“Dunărea de Jos” University of Galati, 47 Domnească Street, 800008 - Galati, Romania, www.ugal.ro

Training in the field of social entrepreneurship, awareness on the importance of the social component in the business environment, training to use an ERP to increase students' decision-making capacity

Type or sector of activity: Higher education

2020 August - 2020
December

Trainer within „Sus-Social Start Up” project, POCU449/4/16, code SMIS 2014: 12772

Chamber of Commerce, Industry and Agriculture Galati, 46 Mihai Bravu Street, 800208, Galati

Training in social entrepreneurship, drawing up business plans, awareness on the importance of the social component in the business environment

Type or sector of activity: Adult training-entrepreneurship

2019 October - 2020 June

Expert Trainer for „Active measures to increase participation in entrepreneurial tertiary education of students from disadvantaged backgrounds Antre_S” project,

“Dunărea de Jos” University of Galati, 47 Domnească Street, 800008 - Galati, Romania, www.ugal.ro

Training in entrepreneurship, elaboration of courses for innovative entrepreneurship, preparation of business plans for businesses in the field of innovation and information technology

Type or sector of activity: Higher education

2018 September – 2018
September

Study visit training tutor (Mentor) in „ROSE - Increasing the retention rate of students in the first academic year, undergraduate studies within the Faculty of Economics and Business Administration” project

“Dunărea de Jos” University of Galati, 47 Domnească Street, 800008 - Galati, Romania, www.ugal.ro

Organizing and conducting study visits to various profile companies in the country, as well as the guidance of students throughout these visits. Elaboration of progress reports and final reports of the project. Responsibilities for requests from the Grant Director regarding how the activities are implemented, and indicators are met.

Type or sector of activity: Higher education

2018 May– 2018 June

Trainer in „ROSE - Increasing the retention rate of students in the first academic year, undergraduate studies within the Faculty of Economics and Business Administration” project

„Dunărea de Jos” University of Galati, 47 Domnească Street, 800008 - Galati, Romania, www.ugal.ro

Conducting the activity of orientation and counseling of the target group (first year undergraduate students), so that they can plan and manage optimally their own educational path. Conducting individual / group counseling for career guidance (aptitude and professional interests tests – individual assistance for drawing up the CV or letter of intent – preparation for participating to the job interview. Application of tests to identify skills and traits necessary to establish the professional path and integration into the labor market. Presenting up-to-date information on labor market supply and demand, to facilitate the relationship between the student (target group) and the labor market.

Type or sector of activity: Higher education

2018 October – 2018
November

Trainer in „Start-up Business – A chance for you and your community” project, POCU 82/37/7/105217

Association of Business, Communities and People in Romania (ACOR)

Supporting entrepreneurial training programs. Theoretical and practical training and assistance in drawing up business plans. Drawing up proposals to improve the training process. Participation in the final assessment of the students.

Type or sector of activity: Professional training for adults

2018 November – 2018
December

Trainer in „Start-up Business – A chance for you and your community” project, POCU 82/37/7/105217

Association of Business, Communities and People in Romania (ACOR)

Supporting entrepreneurial training programs. Theoretical and practical training and assistance in drawing up business plans. Drawing up proposals to improve the training process. Participation in the final assessment of the students.

Type or sector of activity: Professional training for adults

2017 November - 2018
December

Economist Researcher in management (Expert CS II) in the „Strategy and methods for stimulating the promotion of research results and new tools for RDI market development” project

“Dunărea de Jos” University of Galati

Type or sector of activity: Higher education

- 2014 July – 2014 August **Trainer of Chamber of Commerce, Industry and Agriculture Galati**
CCI Galati, partner 1 in the „Business environment – promotion and sustainable development” project, Code MIS-ETC 2458, Call 2009, Priority 3: People-to-People Cooperation
Training seminars in Cahul (Republic of Moldova), Galati (Romania), Odessa and Ismail (Ukraine) for young entrepreneurs on business plan, public-private partnership, corporate social responsibility
Type or sector of activity: Professional training for adults
- 2014 October – 2014 December **Trainer in „Qualification – Option for sustainable development of human resources” project - POSDRU 164/1.3/S/133815**
Romanian Business School of the Chambers of Commerce and Industry Foundation, Vrancea Branch
Delivery of the training program in compliance with the training curriculum and activity planning. Assessment of learners' knowledge and entry of results in the catalogue of training participants. Preparation of didactic projects.
Type or sector of activity: Professional training for adults
- 2005 September – 2006 June **Trainer in „Phare Vet – Customs Agent” project**
Romanian Business School of the Chambers of Commerce and Industry Foundation, Galati Branch
Delivery of training activities for the “Accounting” course
Type or sector of activity: Professional training for adults
- 2004 September – 2005 June **Trainer in „Phare Vet - Customs Agent” project**
Romanian Business School of the Chambers of Commerce and Industry Foundation, Galati Branch
Delivery of training activities for the “Accounting” course
Type or sector of activity: Professional training for adults
- 2004 December – 2005 November **Trainer in „PHARE – Human Resources Development – Economic and Social Cohesion” project**
Romanian Business School of the Chambers of Commerce and Industry Foundation, Galati Branch
Delivery of training activities for the Financial Statements and their implications for decision-making courses and for the Negotiation Techniques course.
Type or sector of activity: Professional training for adults
- 2003 September – 2004 June **Trainer in „ Phare Vet – Customs Agent” project**
Romanian Business School of the Chambers of Commerce and Industry Foundation, Galati Branch
Delivery of training activities for the “Accounting” course
Type or sector of activity: Professional training for adults
- 2002 September – 2003 June **Trainer in „Phare Vet – Administrative Assistant” project**
Romanian Business School of the Chambers of Commerce and Industry Foundation, Galati Branch
Delivery of training activities for the Computer Aided Accounting course
Type or sector of activity: Professional training for adults
- 2001 September – 2002 June **Trainer in „Phare Vet - Administrative Assistant” project**
Romanian Business School of the Chambers of Commerce and Industry Foundation, Galati Branch

Delivery of training activities for the Computer Aided Accounting course

Type or sector of activity: Professional training for adults

EDUCATION AND TRAINING

- 2012 **PhD degree – Management field**
PhD thesis entitled „Financial statements – an important source of information in the decision-making process”
„Dunărea de Jos” University of Galati, Doctoral School
▪ Main disciplines studied: Financial and accounting management, Company performance analysis, General management, Diagnostic analysis
- 2005 **Master's degree - Business Administration Specialization**
Bucharest University of Economic Studies
▪ Main disciplines studied: Business management through projects, Management and international economic relations, Efficiency and risk in company administration, Analysis, and organizational behavior
- 1992 - 1997 **Bachelor's degree - Economist**
„Dunărea de Jos” University of Galati, Faculty of Economic and Administrative Sciences
▪ Main disciplines studied: Political Economy, Commercial Law, Computer Science, Databases Applied to Economics, Commercial Insurance, Insurance and Reinsurance, Public Finance, The finances of Public Institutions, Accounting: Basics, Financial, Management, Treasury and Business Statistics

EDUCATION AND TRAINING Other traineeships and specializations

- 2020 **Postgraduate course in lifelong learning for professional development of adults - digital skills**
Polytechnic University of Bucharest/Faculty of Mechanical Engineering and Mechatronics
▪ Main disciplines studied: Digital skills, Use of online teaching platforms, ways to assess students online
- 2019 **Graduation certificate – Public Procurement Expert**
“Dunărea de Jos” University of Galati, 47 Domnească Street, 800008 - Galati, Romania, www.ugal.ro. DFCTT
▪ Main disciplines studied: Public procurement legislation, public procurement procedures, bid evaluation, use of Electronic Public Procurement System
- 2019 **Graduation certificate – Financial management of public institutions**
“Dunărea de Jos” University of Galati, 47 Domnească Street, 800008 - Galati, Romania, www.ugal.ro. DFCTT
▪ Main disciplines studied: Financing of public institutions, Elements of accounting in public institutions, elaboration of budgets at the level of the authorizing officers, financial control in public institutions
- 2010 **Graduation certificate – Trainer diploma**
Romanian Business School of the Chamber of Commerce, Industry and Agriculture Foundation, Galati
▪ Main disciplines studied: Training marketing, Organization of training programs and internships, Design of training programs, Evaluation, review and quality assurance of training programs and internships
- 2010 **Graduation certificate – Benefit-cost analysis**
The Eastern Romanian Business Support Network project developed through the Romanian Business School of the Chamber of Commerce, Industry and Agriculture Foundation, Galati
▪ Main disciplines studied: Financial performance of the company, Entrepreneurship, Economic and financial analysis, Managerial accounting
- 2009 **Diploma in Banking**
Romanian Banking Institute, National Bank of Romania, and the Romanian Association of Banks
▪ Main disciplines studied: Financial markets, Risk in lending activity, Retail banking

- 2009 **Certificate of specialization – Banking Management and Marketing**
Romanian Banking Institute, Bucharest
 - Main disciplines studied: Banking Management, Elements of Banking Marketing

- 2009 **Certificate of specialization – Financial markets. International trade financing**
Romanian Banking Institute, Bucharest
 - Main disciplines studied: Money and financial markets, Financing, and settlement methods in international trade

- 2008 **Graduation certificate – Project Manager**
The Romanian Business School of the Chamber of Commerce, Industry and Agriculture Foundation, Galati
 - Main disciplines studied: Risk management, Project team management, Cost utilization management and operational resources for the project, Establishing integrated project management requirements

- 2008 **The European Foundation Certificate in Banking**
European Banking and Financial Services Training Association ASBL
 - Main disciplines studied: Banking Marketing, Retail banking, Finance, and banking Management

- 2007 **TÜV Certificate in Internal Audit**
TÜV SÜD Romania
 - Main disciplines studied: ISO 9001: 2000 standards, Internal audit procedures, Internal audit planning, Technical questionnaire in audit activity

- 2007 **Certificate of specialization in Risk Analysis in Lending Activity**
Romanian Banking Institute, Bucharest
 - Main disciplines studied: Lending principles, Customer analysis, Financial analysis in lending

- 2007 **Human Resources Manager**
Romanian Business School of the Chamber of Commerce, Industry and Agriculture Foundation, Galati
 - Main disciplines studied: Development of human resources strategy, Monitoring of personnel costs, Development of human resources policies and programs, Labor relations system of the organization

- 2006 **Human Resources Inspector**
Chamber of Commerce, Industry and Agriculture, Galati
 - Main disciplines studied: Human resources management, Labor legislation, Individual and collective labor contracts, Public insurance and pensions system, Managerial practice – organization of human resources

- 2005 **Graduation Certificate – Real Estate Valuation Expert**
ANEVAR (The National Association of Authorized Romanian Valuers) Bucharest
 - Main disciplines studied: Real estate valuation, Legislation, Valuation methods

- 2004 **Graduation Certificate – Movables Valuation Expert**
ANEVAR (The National Association of Authorized Romanian Valuers) Bucharest
 - Main disciplines studied: Movables valuation, Legislation, Valuation methods

- 2002 **Diploma in Commercial Law, Postgraduate Course**
Bucharest University of Economic Studies
 - Main disciplines studied: Collective and individual labor agreement, Internal and international commercial contracts, Community institutional law, Legal status of civil servant

- 1999 **Diploma in Public Finance and Local Budgets**
FORDOC OLIMP Constanta

PERSONAL SKILLS

Native language
OTHER KNOWN FOREIGN
LANGUAGES

Romanian

	COMPREHENSION		SPEAKING		WRITING
	Listening	Reading	Spoken interaction	Spoken production	
English	B2	B2	B2	B2	B2
French	B1	A2	A2	A2	A2

Levels: A1/2: Basic User - B1/2: Independent User - C1/2: Experienced User
Common European Framework of Reference for Languages

Communication skills

- Adaptability, initiative, critical thinking, ability to work under stress, team spirit, modesty, relationship, capacity for analysis and synthesis

Organizational/managerial skills

- Coordination of scientific papers of undergraduate and master students participating in the Student Scientific Session, organized annually at the Faculty of Economics and Business Administration
- Coordination of EU-funded projects from the financial perspective
- Coordination of students' undergraduate and dissertation papers
- Coordination of student internships at public, private entities
- Analytical thinking, creativity, decision making, team building, delegation of skills, focus on results, strategic perspective, motivation

Skills acquired at work

- Initiation and development of complex theoretical and practical projects
- Conceiving and conducting original research, based on advanced methods that lead to the development of scientific knowledge and research methodologies
- Didactic and pedagogical skills acquired in working with students and master students
- Advanced systematic knowledge of concepts, research methods, controversies, and new hypotheses specific to the economic field
- Communication with specialists in the related fields

IT skills

- Good knowledge of Microsoft Office™ tools

Driving license

- B Category

ADDITIONAL INFORMATION

- Publications – books and chapters of books**
- Dobrota, E. M., Parvu, D.V., **Radu, R.I.** si colab. (2020). Achizitiile Publice - Idei noi, practici vechi, Editura Universitara, Bucuresti, ISBN 978-606-28-1139-6
 - Florea, A.M., **Radu R. I.**, Stanciu, S. (2020). Creșterea competitivității sectorului agroalimentar la nivelul Regiunii de Sud-Est a României, în „Dezvoltarea durabilă a agriculturii și a spațiului rural din perspectiva politicii agricole comune”, Coordonatori Alexandri C., Alboiu, C., Krulizslicica, M., Rusuli, M., Tudor, M., Editura Academiei Române, București, ISBN 978-973-27-3263-2, pag. 90-98 (9 pag/678 pag).
 - Radu, R.I.** și colab. (2015). Oportunități de dezvoltare a acvaculturii organice în zona pescărească a Dunării și Prutului Inferior, Analiză de oportunități, Editura Europlus, Galati, 2015, ISBN 978-606-628-131-7, carte realizată în cadrul proiectului „Organic, practica acvaculturii în zona pescărească Prut-Dunăre”, ID POP 2007-2013/263/2014/RO4123051409010841, FEP – Fondul European pentru Pescuit, Programul Operațional pentru Pescuit 2007-2013, Axa: 4 – Dezvoltarea durabilă a zonelor pescărești, Domeniul major de intervenție: 6 – Protecția și conservarea patrimoniului local cultural, etnografic și de mediu, Operațiunea: 6.2 – Promovarea acvaculturii organice.
 - Radu, R.I.** și colab. (2015). Dezvoltarea inteligentă de afaceri complementare activităților pescărești în zona Prutului Inferior. Analiza oportunităților de dezvoltare a activităților complementare pescuitului, Editura Tehnopress Iași, 2015 ISBN 978-606-687-218-8, carte realizată în cadrul proiectului POP 246/2014 „Dezvoltare inteligentă a activităților pescărești în Zona Prutului Inferior”, ID 4123051409010840, Programul Operațional pentru Pescuit 2007-2013 <<Strategia de dezvoltare durabilă a zonei pescărești „Prut-Dunăre” Galati>>, Axa prioritară 4 - Dezvoltarea Durabilă a zonelor pescărești, Măsura 5 - Îmbunătățirea capacității factorului uman de a susține dezvoltarea durabilă a zonei, Operațiunea 5.1 - Promovarea oportunităților de dezvoltare a activităților economice locale pentru comunitățile pescărești – proiect premiat de Uniunea Europeană pentru transfer de bune practici
 - Isai, V., **Radu, R.I.** (2014). Financing, Accounting and Taxation in Houses of Worship in Romania, Lambert Academic Publishing, Germany, 2014, 156 pagini, ISBN 973-3-659-53756-1
 - Radu, R.I.** (2013). Situațiile financiar-contabile: surse de informații în managementul financiar și bază a re-proiectării manageriale, Editura Didactică și Pedagogică, București, ISBN 978-973-30-3524-4, 305 pagini, 2013
 - Mihalcea, L., **Radu, R.I.**, Munteanu, P. (2007). Finanțe publice, Editura Didactică și Pedagogică, București, ISBN: 978-973-30-1930-5, 209 p., 2007
 - Negoescu, G., **Radu, R. I.** (2000). Elemente de statistică macro și microeconomică, Editura Fundația Academica, Galati, ISBN: 973-99885-2-0, 234 p.

9. Negoescu, G., Opaïț, G., Radu, R. I., Ciobanu, R. (2000). Mic dicționar de statistică economică, Editura Fundația Academică, Galați, ISBN: 973-99885-5-5, 176 p..
10. Negoescu, G., Radu, R. I. (1999). Statistică Macroeconomică – Studii de caz, Editura Evrika!, Brăila, ISBN: 973-9499-68-6, 174 p., 1999
11. Negoescu, G., Mihalcea, L., Stefanescu, R., Radu, R. I. (1998). Costuri și prețuri, Ed. Algorithm +, Galați, ISBN: 973-98803-3-9, 135 p.
12. Negoescu, G., Radu, R. I., Ciobanu, C., Popa, S. (1998). Finanțe: Fond de rulment, Trezorerie, Cash-flow, Tablou de finanțare, Ed. Algorithm +, Galați, ISBN: 973-98803-8-X, 111 p.
13. Ariton, D., Micu, A., Micu, A.-E., Bleoju, G., Radu, R. I., Mișu, N., Pușcașu, V. (2007) Local and Regional Sustainable Development Socio-Economic Studies, Editura Didactică și Pedagogică, București, ISBN 978-973-30-2012-7, 243 p., (31 pagini)
14. Moiescu, F. (coordonator), Isai, V., Anghel, I. O., Balcu, F., Radu, R. I., Afanase, C., Georgescu, C., Rizescu, G., Lupașc, A. (2005). Teste grilă pentru examenul de licență, Editura Didactică și Pedagogică, București, ISBN 973-30-1304-8, 234 p.
15. Moiescu, F. (coordonator), V., Anghel, I. O., Balcu, F., Radu, R. I., Afanase, C., Georgescu, C. (2004). Ghidul examenului de licență specializarea CIG, Editura Europlus, Galați, ISBN: 973-86660-1-5, (365 pag.).

Publications – indexed scientific
articles in Web of Science -
Clarivate

Lupoae, O. D., Wilk, V., & Radu, R. I. (2024). Sustainable entrepreneurship in equine services. Journal of Business Research, 170, 114361 (Q1)

<https://0h10qdy65-y-https-www-webofscience-com.z-e-nformation.ro/wos/woscc/full-record/WOS:001102738000001>

Grashuis, J., Bercu, F., Florea, A. M., & Radu, R. I. (2023). The commercial growth of farmer cooperatives in Romania: A double-hurdle model analysis. Annals of Public and Cooperative Economics (Q3)

<https://0h10qdy65-y-https-www-webofscience-com.z-e-nformation.ro/wos/woscc/full-record/WOS:001083893200001>

Lupoae, O. D., Radu, R. I., Capatina, A., Isai, V. M., & Bărbuță-Mișu, N. (2023). Exploring Precursors of Renewable Energy Portfolio Diversification Using TPB. Energies, 16(18), 6714 (Q3)

<https://0h10qdy65-y-https-www-webofscience-com.z-e-nformation.ro/wos/woscc/full-record/WOS:001078899500001>

Lupoae, O. D., Radu, R. I., Isai, V. M., & Mihai, O. I. (2023). Sustainable entrepreneurship in the equestrian sector through horse manure: a PLS-SEM approach. International Journal of Entrepreneurial Behavior & Research (Q2)

<https://0h10qdy65-y-https-www-webofscience-com.z-e-nformation.ro/wos/woscc/full-record/WOS:000926721100001>

Lupoae, O. D., Radu, R. I., & Muntean, M. C. (2022). Capturing entrepreneurial opportunities in the Romanian equine sector: an Fs-Qca approach. International Entrepreneurship and Management Journal, 1-18 (Q2)

<https://0h10qdy65-y-https-www-webofscience-com.z-e-nformation.ro/wos/woscc/full-record/WOS:000742245900003>

Antohi, V. M., Zlati, M. L., Radu, R. I., Cosmulese, C. G., & Socoliuc, M. (2021). Viability of liberal professions' economic effectiveness in the context of the new fiscal changes in Romania. International Journal of Finance & Economics, 26(1), 1236-1255 (Q2)

<https://0h10qdy65-y-https-www-webofscience-com.z-e-nformation.ro/wos/woscc/full-record/WOS:000559383300001>

Florea, A. M., Bercu, F., Radu, R. I., & Stanciu, S. (2019). A fuzzy set qualitative comparative analysis (fsQCA) of the agricultural cooperatives from south east region of Romania. Sustainability, 11(21), 5927 (Q2)

<https://0h10qdy65-y-https-www-webofscience-com.z-e-nformation.ro/wos/woscc/full-record/WOS:000501205200056>

Florea, A. M., Capatina, A., Radu, R. I., Serban, C., Boboc, M. G., Stoica, C., ... & Stanciu, S. (2019). Limiting Factors that Influence the Formation of Producer Groups in the South-East Region of Romania: A Fuzzy Set Qualitative Comparative Analysis (fsQCA). Sustainability, 11(6), 1614 (Q2)

<https://0h10qdy65-y-https-www-webofscience-com.z-e-nformation.ro/wos/woscc/full-record/WOS:000464353500001>

Publications – indexed scientific
articles in ERIH+

Lupoae, O. D., & Radu, R. I. (2022). Social Entrepreneurship in Equestrian Sector. A Literature Review. Annals of the University Dunarea de Jos of Galați: Fascicle: I, Economics & Applied Informatics, 28(2).

https://erih.dimensions.ai/details/publication/pub.1157058549?search_mode=content&search_text=radu%20riana&search_type=kws&search_field=full_search&order=date

Mihai, I. O., & Radu, R. I. (2021). Financing Political Parties and Electoral Campaigns in Romania—Challenges for Professional Accountants. *Annals of the University Dunarea de Jos of Galati: Fascicle: I, Economics & Applied Informatics*, 27(3).

https://erih.dimensions.ai/details/publication/pub.1150086796?search_mode=content&search_text=radu%20riana&search_type=kws&search_field=full_search&order=date

Stanciu, S., Radu, R. I., Sapira, V., Bratoveanu, B. D., & Florea, A. M. (2020). Consumer Behavior in Crisis Situations. Research on the Effects of COVID-19 in Romania. *Annals of the University Dunarea de Jos of Galati: Fascicle: I, Economics & Applied Informatics*, 26(1).

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	<p>Zlati, M. L., Grosu, V., Florea, A. M., & Radu, R. I. (2019, May). Evaluation of the relationship between sustainable development indicators and standardized aspects through IAS 41. In BASIQ International Conference New Trends in Sustainable Business and Consumption, 30 May–1 June 2019 Bari, Italy (pp. 252-260). https://0h10qe7v8-y-https-www-webofscience-com.z-e-nformation.ro/wos/woscc/full-record/WOS:000478861800030</p> <p>Florea, A. M., Radu, R. I., & Stanciu, S. (2020). The influence of the associative forms in the development of the Romanian agriculture during the last century. In 31st IBIMA Conference: Innovation Management and Education Excellence through Vision, Milan, Italy (pp. 4302-4311). https://0h10qe7v8-y-https-www-webofscience-com.z-e-nformation.ro/wos/woscc/full-record/WOS:000444067202049</p>
Didactic publications	<p>Radu, R. I., Contabilitatea instituțiilor de credit, manual pentru anul II, IFR - specializarea Contabilitate și Informatică de Gestuire</p> <p>Radu, R. I., Contabilitatea instituțiilor publice, manual pentru anul III, IFR- specializarea Contabilitate și Informatică de Gestuire</p> <p>Radu, R. I., Audit financiar, manual pentru anul III, IFR - specializarea Contabilitate și Informatică de Gestuire</p>
Projects Management team	<p>Radu, R.I., Project Director “Organic, the aquaculture practice in the Prut-Danube fisheries area”, ID POP 2007-2013/263/2014/RO4123051409010841, FEP – European Fisheries Fund, Operational Programme for Fisheries 2007-2013, Axis: 4 – Sustainable development of fisheries areas, Key area of intervention: 6 – Protection and conservation of local cultural, ethnographic and environmental heritage, Operation: 6.2 – Promotion of organic aquaculture.</p> <p>Radu, R. I., Financial Officer, Partner 3 - “Dunărea de Jos” University of Galati, in the POSDRU/160/2.1/S/138113 - SIMPRACT project - Transition from school to active life through practice and creation of simulated enterprises</p> <p>Radu, R. I., Procurement Manager - Development of social services through cross-border cooperation. Romania-Republic of Moldova Neighborhood Program, PHARE CBC 2006, Priority 2, Reference 80, Code Perseus RO 2006/018-447.01.02.28</p>
Projects Implementation team	<p>Radu, R. I., Researcher – in charge with the feasibility study – within the project: Integrated research and sustainable solutions to protect and restore Lower Danube Basin and coastal Black Sea ecosystems - ResPonSE, financing contract no. 760010/30.12.2022, “Dunarea de Jos” University of Galati</p> <p>Radu, R. I., Training Expert 1 - within the project entitled „Innovative entrepreneurship in the context of Industry 5.0”, code CNFIS-FDI-2023-F-0225, financed through the institutional development fund, according to Order no. 6453/2022 dated 22nd December 2022, “Dunarea de Jos” University of Galati</p> <p>Radu, R. I., Training Expert 1 - within the project entitled: „Innovative entrepreneurship in the context of implementing the European Green Deal”, code CNFIS-FDI-2022-0342 financed from institutional development funds according to Order no. 5825/2021 dated 17th December 2021, “Dunarea de Jos” University of Galati</p> <p>Radu, R. I., Social entrepreneurship program trainer, POCU 2014-2020 Project, Financing contract POCU449/4/16, code SMIS 2014:12772, SUS-SOCIAL START UP, Chamber of Commerce, Industry and Agriculture Galati</p> <p>Radu, R. I., Trainer of entrepreneurial programs - POCU/379/6/21/124388 / Project, Active measures to increase participation in entrepreneurial tertiary education of students from disadvantaged backgrounds Antre_S, Project code:124388”, “Dunărea de Jos” University of Galati</p> <p>Radu, R. I., Short-term trainer-expert in Project Code SMIS POCU/82/3/7/105217, Start-up business – A chance for you and your community! Beneficiary: Association of Business, Communities and People in Romania (ACOR)</p> <p>Radu, R. I., Member in the team of the Project financed by the World Bank, Increasing the retention rate of students in the first academic year, undergraduate studies at the Faculty of Economics and Business Administration in Galati, Grant Agreement no. 60/SGU/NC/I- ROSE</p> <p>Radu, R. I., Team member – Researcher – “Dunărea de Jos” University of Galati, in the “Strategy and methods for stimulating the promotion of research results and new tools for RDI market development” project, financed by contract no. 1PS-1/03.11.2017</p> <p>Radu, R. I., Partner Trainer - Romanian Business School of the Chambers of Commerce and Industry Foundation, Galati branch, in the “Modern continuing education practices” project within PHARE Program – Human Resources Development – Economic and Social Cohesion</p> <p>Radu, R. I., Partner Trainer - Romanian Business School of the Chambers of Commerce and Industry Foundation, Galati branch, in the project within Phare VET Program</p> <p>Radu, R. I., Partner Trainer - Romanian Business School of the Chambers of Commerce and Industry Foundation, Vrancea branch, in the POSDRU/164/2.3/S/133815 project, „Qualification - Option for sustainable development of human resources”</p>

Radu, R. I., Project member, Smart development of fisheries activities in the lower Prut area (254,200 lei), EFF – European Fisheries Fund, Operational Programme for Fisheries 2007-2013, Axis: 4 – Sustainable development of fisheries areas, Key area of intervention: 5 - Improving the capacity of the human factor to support the sustainable development of the area, Operation: 5.1 - Promoting opportunities for the development of local economic activities for fishing communities (in evaluation)

- Awards**
- Second prize – International Symposium “Creative Availability in the World,” Iasi, Second Edition, November 2011, for the paper “The information system of the company – source of good management decisions at company level”.
 - First Prize – International Symposium “Informatics in the World,” Iasi, May 2011, for the paper “Economic Information System. Capitalization of financial and accounting information in streamlining anti-crime strategies”.
 - First prize - International Symposium “Informatics in the World,” Iasi, May 2011, for the paper “The Information system, support of the decision-making system in contemporary society”.
 - Second prize – International Symposium “Ways to prevent and combat computer fraud,” Iasi, May 2010, for the paper “Fair solutions for combating computer fraud”.

- Affiliations**
- 2018 – present - **EAA** (European Accounting Association) Member
 - 2013 – present - Coordinator of Regional Center 2 South-East - **Romanian Banking Institute**
 - 2011 – present - member of **PROECONOMICA** Association
 - 2009 – 2022 - Founding member of **ACEAR** association
 - 2007 – present - Coordinator of the Galati Area Center of the **Romanian Banking Institute**
 - 2005 – present - Permanent member of **ANEVAR** – Real estate valuation expert
 - 2004 – present - Permanent member of **ANEVAR**– Movables valuation expert
 - 2003 – present – Member of **UNPIR** (ROMANIAN NATIONAL ASSOCIATION OF PRACTITIONERS IN INSOLVENCY)