PERSONAL INFORMATION

Mihai Gianina

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Female Gender | Date of birth 31/03/1976 | Romanian Nationality

PROFESSIONAL EXPERIENCE

March 2001 - present | **Assistant, Lecturer, Associate Professor**

"Dunarea de Jos" University of Galati, Faculty of Economics and Business Administration, Department of Business Administration, 47 Domneasca Street, Galati, Romania

- teaching courses, seminars, laboratories and projects for the disciplines: Database Management Systems (Oracle), Database Programming Languages, Office Automation, Accounting Software Packages, Simulated Enterprise, ERP Systems, Databases Applied in Economics, Analysis and Design of Information Systems, Information Systems for Decision Support, etc.
- individual and collective research activity
- participation as a member in several projects

Type or sector of activity University education

2 September 2024–30 June 2025 | **Trainer** within the project "Urban Social Entrepreneurship for the Eastern Area - AntRES 3.0", PEO/I03, PEO_P4/OP4/ESO4. I, PEO_A521316782, financing contract no. OIR NE/74215112.07.2024

"Dunarea de Jos" University of Galati, 47 Domneasca Street, Galati, Romania

Main responsibilities:
- ensures the design and preparation of entrepreneurial training sessions for Module V. IT tools for business management
- defining the scenarios and working methods with the trainees in the WG in collaboration with the Entrepreneurial Training Coordinator
- control and evaluation of training activities within the project
- helping students to carry out practical work

October 2021-December 2023 | **Education Expert** within the project POCU/904/6/25/Composite Operation OS 6.5, 6.6/146587, entitled: "Professionalization of the teaching career - PROF"

"Dunarea de Jos" University of Galati, 47 Domneasca Street, Galati, Romania

Main responsibilities:
- participation in the review/elaboration and validation of the national compulsory school curriculum in order to adapt to teaching-learning-evaluation in the online system, for high school level
- participation in the elaboration of strategic/methodological landmarks for the organization and conduct of TELESCHOOL programs and teacher training programs for the use of open educational resources
- • participation in the development of strategic benchmarks regarding the implementation of pedagogical practice and the activity of teaching-learning-assessment in the classroom

Type or sector of activity Education, Projects with European funding

2020 - present | **Coordinator of the Managerial Informatics program** - professional retraining program for teachers in pre-university education

Department of Continuing Education and Technology Transfer, "Dunarea de Jos" University of Galati, 47 Domneasca Street, Galati, Romania

- elaboration of the curriculum according to the norms related to the organization and functioning of the program
- drawing up the curriculum
- elaboration of the list of functions of the program
- programming of teaching and evaluation activity;

Type or sector of activity Education

2016 - present

ARACIS Expert Evaluator – Economic Sciences Commission II
http://pfe.aracis.ro/inscriere/registru/lista_c_d/12/27 /

Romanian Agency for Quality Assurance in Higher Education, Bucharest

- participation as a member in commissions for the evaluation and re-evaluation of study programs;

Type or sector of activity Quality assurance in higher education

21 December 2020 – 19 June 2021

Tutor within the project POCU/6/21/124635 "Competent entrepreneurship among young people – Innovative Education for the future - ACTIV"

"Dunarea de Jos" University of Galati, 47 Domneasca Street, Galati, Romania

Main responsibilities:
- organizing and conducting tutoring sessions
- supporting, guiding and motivating students to complete their studies

Type or sector of activity Education, Projects with European funding

17 January 2018 – 16 May 2019

Trainer within the project POCU/82/3/7/103962/ "Innovative entrepreneurship in the South-East region (AntRES)"

"Dunarea de Jos" University of Galati, 47 Domneasca Street, Galati, Romania

Main responsibilities:
- design and preparation of entrepreneurial training sessions in collaboration with the Entrepreneurial Training Expert
- defining the scenarios and working methods with the WG students
- design, preparation and delivery of entrepreneurship training sessions (Module "IT Tools for Business Management")
- designing, preparing and delivering the training sessions within the course "Digital Skills for Business Management and Development"

Type or sector of activity Education, Projects with European funding

18 September 2014 – 30 September 2015

Long-term expert – Business simulation manager in the strategic project POSDRU/160/2.1/S/138113 - SIMPRACT - *Transition from school to active life through practice and creation of simulated enterprises*

"Dunarea de Jos" University of Galati, 47 Domneasca Street, Galati, Romania

The main responsibilities: organizing and coordinating the hours of practical activity of students within the simulated enterprises since the establishment of the enterprise, conducting economic transactions with other simulated enterprises, preparing for participation in the Simulated Enterprises Fair. Reporting and archiving activities of student files.

Type or sector of activity Education, Projects with European funding

07 May 2014 – 31 October 2015

Long-term expert – ICT trainer in the POSDRU strategic *project – "e-Mentor: Development of ICT competences and skills and Educational mentoring of people with disabilities, for teachers",* POSDRU/157/1.3/S/140877

"Dunarea de Jos" University of Galati, 47 Domneasca Street, Galati, Romania

Main responsibilities:
- participation in the development of the curriculum for the development of teachers' ICT skills
- development of course materials
- supporting face-to-face and online training activities
- designing and carrying out the evaluation activity of the learners

Type or sector of activity Education, Projects with European funding

| October 1, 2009 – October 31, 2009 | **Seminar Lecturer** within the project PHARE RO CBC 2006/018-447.01.02.28 – Cross-Border Cooperation entitled Development of Social Assistance through Cross-Border Cooperation |

"Dunarea de Jos" University of Galati, 47 Domneasca Street, Galati, Romania

Main responsibilities: application training activity

Type or sector of activity Education

| August 2005 – August 2006 | **Project Manager** |

Leonardo da Vinci Mobility Project RO/2005/PL95090/S – Vocational Education and Training in the Eco-Management Field (VETEM), project value: 23,690 Euro, http://www.ecee.ugal.ro/vetem
Partners: AROW – Duisburg, Germany, AEQUOR – Ede, The Netherlands, EduCare – Enschede, The Netherlands

Main responsibilities: coordinating and carrying out all activities related to: project implementation, reporting to the national authority and preparing technical and financial reports of the project

Type or sector of activity Implementation of projects with European funding

| September 2005 – October 2006 | **Assistant Project Manager** |

Leonardo da Vinci Mobility Project RO/2005/PL95030/S – The Journalist Economist Relation in the Drawing up and Communication of the Economic Information (JERCI). Partners: Le Havre University – France, AM Transnational – Seville, Spain, Grupo InforEmpresa S.L. – Malaga Spain

Main responsibilities: supporting the project manager in all activities related to: coordination and implementation of the project, reporting to the national authority and preparation of technical and financial reports of the project

Type or sector of activity Implementation of projects with European funding

| April 2001 – July 2002 | **Lecturer and trainer** |

Danubius Vocational Training Center, Galati, Nicolae Bălcescu Street

▪ developing and supporting the course and the application activities for the training course "*Computerized Accounting*", the final examination of the trainees

Type or sector of activity Vocational training

EDUCATION AND TRAINING

| November 2003 – July 2010 | **Ph.D. Diploma in Economics, Accounting field,** Thesis title: Integrative and Collaborative Information Technologies in the Activity of the Professional Accountant, Scientific Supervisor Prof. Dr. Ioan I. Andone |

"Al. I. Cuza" University of Iaşi, Faculty of Economics and Business Administration

▪ Integrated Information Systems, Collaborative Systems, Accounting, Accounting Information Systems

| October 2000 – June 2003 | **Master's Degree in Economic Information Systems** |

"Dunaea de Jos" University of Galati, Faculty of Economics and Administrative Sciences

| October 1995 – February 2000 | **Diploma in Economics – Specialization in Economic Informatics** |

"Dunarea de Jos" University of Galati, Faculty of Economic and Administrative Sciences

| January – February 2023 | **Certificate of graduation of the specialization program for TRAINER – COR 242401** |

SC Training Teaching Center SRL

December 2020 – February 2020	1. "Database Design" Course Completion Certificate / Oracle Academy Instructor for "Database Design" Course 2. Certificate of completion of the course "Database Programming with SQL" / Oracle Academy Instructor for the course "Database Programming with SQL" Oracle Academy Program
October 2019	Certificate of attestation of professional competences - Postgraduate course of training and continuous professional development - "Educational mentoring in the academic environment" Department of Continuing Education and Technology Transfer – Univ. "Dunarea de Jos" Galati
September 2019	Certificate of Attestation of Professional Competences - Postgraduate Course of Training and Continuing Professional Development - "Innovative Teaching Strategies" Department of Continuing Education and Technology Transfer – Univ. "Dunarea de Jos" Galati
August – September 2018	Certificate of completion of the specialization course – "Entrepreneurial Skills" Resource Center for Student Organizations – Bucharest
17 March – 24 March 2017	Certificate of graduation of the specialization program "Project Evaluator", COR 241263 Avangarde Business Academy – Bucharest
May 2013 – July 2013	1. "Java Fundamentals" Course Completion Certificate / Oracle Academy Instructor for "Java Fundamentals" Course 2. Certificate of completion of the "Java Programming" course / Oracle Academy Instructor for the "Java Programming" course Oracle Academy – Bucharest
11 – 14 April 2011 11 – 13 May 2011	Participation diploma Training session and workshop of the Sustainable Future Entrepreneur program within the **project POSDRU/92/3.1/S/62459** "Training and assistance in the managerial-entrepreneurial field for small and future entrepreneurs and employees of SMEs in the North-East, North-West, Center and South-East regions.
May – September 2009	Oracle Academy Instructor for the course "Database programming with PL/SQL"/Certificate of completion course "Database Programming with PL/SQL" Oracle Academy – Bucharest
February 2006 – May 2006	Internship in the Leonardo da Vinci project RO/2004/PL95032/MTD "Public Administration - Structures and methodologies for promoting local economic development" University of Le Havre – France
November 2002 – November 2003	Postgraduate Diploma - Didactics of Distance Learning "Dunarea de Jos" University of Galati
October 1995 – June 1999	Certificate of psycho-pedagogical training "Dunarea de Jos" University of Galati, Faculty of Economic and Administrative Sciences

PERSONAL SKILLS

Mother tongue(s) Romanian

Other Known Foreign Languages

UNDERSTANDING		SPEAKING		WRITING
Listening	Reading	Join the conversation	Oral Discourse	
English				
B2	B2	B2	B2	B2
French				
B1	B1	A2	A2	A2

Communication skills Communication and relationship skills developed in a professional context: dynamic adaptation of behaviour to that of the interlocutor/interlocutors by identifying his/her particularities, adapting to new and unforeseen situations by selecting the most appropriate ways and means of action.
Teamwork. I have been part of working groups on different projects

Organizational/managerial skills Deputy Head of Department, member of the Faculty Council of the Faculty of Economics and Business Administration, "Dunarea de Jos" University of Galati. member of the board of the Department of Business Administration, "Dunarea de Jos" University of Galati. Decisions regarding the development of the activity at the department and faculty level.

Skills acquired in the workplace Programming languages: SQL, PLSQL
Application Development Environments: Oracle Apex, Oracle Developer Suite
Methods of analysis and design of information systems: UML, MERISE
Database management systems: Oracle, Microsoft SQL Server
Technologies and tools for data analysis: Data Warehouse, Microsoft SQL Server Analysis Services
Enterprise Portal Technologies: Microsoft Office SharePoint Server

Digital competence

SELF ASSESSMENT				
Information processing	Communication	Content Creation	Security	Problem solving
Experienced	Experienced	Experienced	Experienced	Experienced

Excellent computer skills: Windows, Microsoft Office, Microsoft Visio, Visual Paradigm, etc.
Accounting and management software: DataLight, Ciel, Saga
ERP Systems: ERP DataLight Enterprise

Driver's license Category B

ADDITIONAL INFORMATION

Projects **Project coordination:**

Coordinator of the Leonardo da Vinci mobility project RO/2005/PL95090/S – *Vocational Education and Training in the Eco-Management Field (VETEM),* project value: 23,690 Euro, http://www.ecee.ugal.ro/vetem

Project coordinator within the Leonardo da Vinci mobility project RO/2005/PL95030/S – The Journalist Economist Relation in the Drawing up and Communication of the Economic Information (JERCI). Project Director Mişu Nicoleta**.**

Project team member:

Trainer within the project "Urban Social Entrepreneurship for the Eastern Area - AntRES 3.0", PEO/I03, PEO_P4/OP4/ESO4. I, PEO_A521316782, financing contract no. OIR NE/74215112.07.2024

Expert in Education within the project POCU/904/6/25/Composite Operation OS 6.5, 6.6/146587, entitled: "Professionalization of the teaching career - PROF"

Tutor in the project POCU/6/21/124635 "Competent entrepreneurship among young people – Innovative Education for the future - ACTIV"

Trainer within the project POCU/82/3/7/103962/"Innovative entrepreneurship in the South-East region (AntRES)"

Long-term expert – **ICT trainer** in the strategic project POSDRU – *"e-Mentor: Development of ICT competences and skills and Educational mentoring of people with disabilities, for teachers"*, POSDRU/157/1.3/S/140877.

Long-term expert – Business simulation manager in the strategic project POSDRU/160/2.1/S/138113 - SIMPRACT - *Transition from school to active life through practice and creation of simulated enterprises.*

Seminar Lecturer within the project PHARE RO CBC 2006/018-447.01.02.28 – Cross-Border Cooperation entitled *Development of Social Assistance through Cross-Border Cooperation*, held between 28.11.2008-28.11.2009. Project value 48,775 euros. Main responsibilities – seminar lecturer.

Affiliations	Member of the STRATEC Research Center - Strategies for the Development of Competitive Economic Systems - Lower Danube University of Galati http://www.stratec.ugal.ro
Member of editorial/scientific boards, reviewer	Member of the editorial board of the journal *Economics and Applied Informatics*, ISSN 1584-0409, indexed BDI: ERIH+, DOAJ, REPEC, EconLit, IndexCopernicus, EBSCO, Ulrich, Econis, Cambridge Scientific Abstract http://www.eia.feaa.ugal.ro/index.php/editors

Reviewer for the International *Journal for Research and Development in Technology (IJRDT)*, ISSN(O) 2349-3585 (REVIEWER NO- IJRDTREV-150179), BDI indexed: ISSUU, Academia.edu, CiteFactor, PubiCon Science Index, Jour Informatics, INNOSPACE http://ijrdt.org/reviewers_list.aspx

Reviewer for the International Journal of Computer Science and Information Security (IJCSIS), ISSN 1947-5500, indexed BDI: DOAJ, CiteSeer, SCIRUS, Scientific Commons, Google Scholar https://sites.google.com/site/ijcsis/review-process/reviewers-list

Reviewer for conferences and journals organized by the World Scientific and Engineering Academy and Society (WSEAS) www.wseas.org

Member of the Scientific and Technical Committee and the Editorial Board of Reviewers of the World Academy of Science Engineering and Technology (WASET) www.waset.org