



## Andrei Florea

**Nationality:** Romanian **Date of birth:** 04/08/1993 **Gender:** Male

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**Home:** G-ral Alexandru Cernat street no. 13, 800303 Galati (Romania)

### WORK EXPERIENCE

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#### Member of the Disciplinary Commission

**Body of Expert Accountants and Certified Accountants (CECCAR)** [ 01/03/2020 – Current ]

City: Galati | Country: Romania

It carries out the administrative-disciplinary procedure for analyzing the facts reported as disciplinary violations and proposes the necessary measures

#### Advisor/ Specialist Inspector/ Head of Technical Service Investments Purchases Contracts/ Advisor

**The National Land Improvement Agency - Galati Territorial Branch** [ 25/01/2018 – Current ]

City: Galati | Country: Romania

- Organization and preparation of quotations, management of Quantum Gis programs, AutoCAD
- Verification of projects with non-refundable financing measure 4.3 "Investments for the development, modernization or adaptation of agricultural and forestry infrastructure".
- Preparation of technical documentation (quotes, plans, projects);
- Monitors the development of investment/repair works;
- Inventory fixed assets, landscaped areas and the technical condition of land improvement works (irrigation, drainage, combating soil erosion)

#### Chief Economist/Expert accountant

**Euro Info Expert Florea SRL** [ 01/10/2015 – Current ]

City: Galati | Country: Romania

- Organizes, manages, maintains, checks and supervises the accounting, prepares and signs the financial statements and performs fiscal works, namely the calculation of taxes, fees and contributions, the preparation and submission of fiscal declarations and ensuring the representation of the client in relation to the fiscal authorities, as part of a service contract in the field of accounting.

#### Data entry operator

**Association of Expertise Consultants from Romania** [ 01/12/2014 – 01/05/2015 ]

City: Galati | Country: Romania

Carrying out checks, tests and drafting under the guidance of accounting expert reports, evaluation and financial audit

#### Voluntary

**Association of Expertise Consultants from Romania** [ 01/03/2014 – 01/06/2014 ]

City: Galati

Carrying out checks, tests and drafting under the guidance of accounting expert reports, evaluation and financial audit

## EDUCATION AND TRAINING

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### Project manager

**APSAP Training Center** [ 25/09/2023 – 29/09/2023 ]

City: Galati | Country: Romania

### Certified QGIS platform, Spatial Databases with PostGIS, Spatial analysis-QGIS 2944 certificate

**Qtibia** [ 21/02/2022 – 04/03/2022 ]

City: Galati | Country: Romania

### Operator Certificate in the field of computer-aided design/2D Design Module

**Atelierele ILBAH** [ 07/12/2021 – 01/02/2022 ]

City: Galati | Country: Romania

### Estimates and measurements technician in construction - 2 modules - initiation and improvement

**Intersoft** [ 25/10/2021 – 26/11/2021 ]

City: Galati | Country: Romania

### Engineer Specializing in Hydrotechnical Facilities and Environmental Protection

**"Dunarea de Jos" University of Galati -Faculty of Engineering** [ 01/10/2019 – 15/07/2023 ]

City: Galati | Country: Romania | Level in EQF: EQF level 6

### Entrepreneurship - Business plan development - Postgraduate course

**"Dunarea de Jos" University of Galati -Department of Continuing Education and Technology Transfer** [ 01/10/2019 – 01/09/2020 ]

City: Galati | Country: Romania

### Public procurement expert - Postgraduate course

**"Dunarea de Jos" University of Galati -Department of Continuing Education and Technology Transfer** [ 16/03/2019 – 07/06/2019 ]

### Obtaining, protecting and exploiting industrial property rights- Postgraduate course

**"Dunarea de Jos" University of Galati -Department of Continuing Education and Technology Transfer** [ 01/12/2018 – 20/12/2018 ]

City: Galati | Country: Romania

### Expert Access to European Funds

**Extreme Training** [ 19/10/2017 – 22/10/2017 ]

City: Iași | Country: Romania

### Doctor in Engineering and Management in Agriculture and Sustainable Development

**"Dunarea de Jos" University of Galati-** [ 01/07/2017 – 23/11/2020 ]

City: Galati | Country: Romania | Level in EQF: EQF level 8

### HR inspector

**Association "Center for Professional Training and Regional Development".** [ 04/11/2016 – 22/11/2016 ]

City: Galati | Country: Romania

## **Expert accountant**

**Body of Expert Accountants and Certified Accountants** [ 01/10/2015 – 01/12/2018 ]

City: Galati | Country: Romania

## **Master in Accounting and Auditing**

**"Dunarea de Jos" University of Galati-Faculty of Economics and Business Administration** [ 01/10/2015 – 15/07/2017 ]

City: Galati | Country: Romania | Level in EQF: EQF level 7

## **Economist**

**"Dunarea de Jos" University of Galati-Faculty of Economics and Business Administration** [ 01/10/2012 – 15/07/2015 ]

## **LANGUAGE SKILLS**

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**Mother tongue(s):** Romanian

**Other language(s):**

**English**

**LISTENING** B1 **READING** B2 **WRITING** B1

**SPOKEN PRODUCTION** B1 **SPOKEN INTERACTION** B1

**French**

**LISTENING** B1 **READING** B2 **WRITING** B1

**SPOKEN PRODUCTION** B1 **SPOKEN INTERACTION** B1

*Levels: A1 and A2: Basic user; B1 and B2: Independent user; C1 and C2: Proficient user*

## **DIGITAL SKILLS**

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Oracle SQL, PL/SQL / AutoCAD / Qgis / InterSOFT / Microsoft Office / SPSS / fsQCA

## **COMMUNICATION AND INTERPERSONAL SKILLS**

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### **Analytical thinking, focus on results**

- Sociability, teamwork, dynamic nature, team spirit, ability to synthesize;
- Communication and negotiation skills;
- Adaptability, communication, professional self-development, creativity;
- Analytical thinking, focus on results;

## **MANAGEMENT AND LEADERSHIP SKILLS**

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**Project Manager** Development of organizational and leadership skills within 2 mobility projects for researchers in which I was the project manager

## **PUBLICATIONS**

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### **Books / Book chapters**

- Florea, A.M., Radu R.,I., Stanciu, S., 2020, Enhancing the competitiveness of the agri-food sector in the South-East Region of Romania, in Sustainable development of agriculture and rural space from the perspective of the

Common Agricultural Policy, Coordinators Alexandri C., Alboiu, C., Krulizslicika, M., Rusuli, M., Tudor, M., The Publishing House of the Romanian Academy, Bucharest, ISBN 978-973-27-3263-2, p. 90-98 (9 p./678 p.).

- Florea, A.M., Dobrota, M. E., Radu R.I., Stanciu, S., 2020, Tendințele în achiziții publice. De la riscuri la sustenabilitate chapter within the book: Achiziții Publice. Idei noi, practici vechi, University Publishing House, ISBN:978-606-28-1139-6, pp. 208-226 (18 p./235).
- Florea, A.M., Stanciu, S., 2018, Evolution of wine market in Romania, in Agri-food economy and rural development from the European integration perspective, Coordinators Alexandri C., Gavrilescu, C., Krulizslicika, M., Rusu, M., The Publishing House of the Romanian Academy, Bucharest, ISBN 978-973-27-2946-5, p. 406-414 (9 p./610 p.)

### Papers quoted in ISI journals/ ISI indexed volumes of conferences (Clarivate Analytics) (1)

Publication of 21 research articles from which we mention:

- Grashuis, J.; Bercu, F.; Florea, A., M.\*; Radu, R. I. The Commercial Growth of Farmer Cooperatives in Romania: A Double-hurdle Model Analysis. *Ann Public Coop Econ* 2024, 95 (1), 113–127, Impact factor 2,5, Research Areas: Economics
- Zlati, M. L.\*; Florea, A. M.; Antohi, V. M.; Dinca, M. S.; Bercu, F.; Fortea, C.; Silvius, S. Financing Romanian Agricultural Cooperatives' Investments for the 2023–2027 Horizon. *Sustainability* 2023, 15 (3), 2306, Impact factor 3,3, Research Areas: Science & Technology - Other Topics Environmental Sciences & Ecology
- Ionescu, R. V.\*; Zlati, M. L.; Antohi, V. M.; Florea, A. M.; Bercu, F.; Buhociu, F. M. Agricultural Holdings' Impact on the Rural Development. Case Study: Romania. *Agronomy* 2021, 11 (11), 2231. Impact factor 3,3, Research Areas: Agriculture Plant Sciences.
- Nicula M.D.\*, Stoica (Dinca), C., Ion (Dumitriu), I.M., Florea, A.M., Munteanu (Pila), M., Bratoveanu, B., Stanciu, S., 2020, Research regarding land evolution and agricultural area of Galati County, International Conference "Agriculture for Life, Life for Agriculture", Scientific Papers Series a Agronomy, Vol. LXIII, no.2/2020. ISSN 2285-5785.,Impact factor 0,5, Research Areas: Agriculture
- Florea, A.M.\*, Bercu, F., Radu, R.I., Stanciu, S., 2019, A Fuzzy Set Qualitative Comparative Analysis (fsQCA) of the Agricultural Cooperatives from South East Region of Romania, *Sustainability* (2019), 11(21), Impact factor 3,3, Research Areas: Science & Technology - Other Topics Environmental Sciences & Ecology
- Florea, A.M.\*, Capatina, A., Radu, R.I., Serban (Bacanu), C.; Boboc, M.G.; Stoica (Dinca), C.; Munteanu (Pila), M.; Ion (Dumitriu), I.M.; Stanciu, S., 2019, Limiting Factors that Influence the Formation of Producer Groups in the South-East Region of Romania: A Fuzzy Set Qualitative Comparative Analysis (fsQCA). *Sustainability* (2019), 11, pp. 1614, Impact factor 3,3, Research Areas: Science & Technology - Other Topics Environmental Sciences & Ecology
- Stanciu, S\*, Bichescu, C.I., Căpățină, A., Dragan, G.B., Florea, A.M., 2018, Enablers and inhibitors of collaborative network development in organic food industry: A fuzzy set qualitative comparative analysis (fsQCA), *Contemporary Economics*, 12(4)/2018, pp. 433-446, Impact factor 2,4, Research Areas: Business & Economics

### Papers indexed in the national and international databases

Publication of 7 research articles from which we mention:

- Stanciu, S\*, Radu, R.I., Sapira, V., B., Bratoveanu, Florea, A.M., 2020, Consumer Behavior in Crisis Situations. Research on the Effects of COVID-19 in Romania, *Economics and Applied Informatics*, "Dunarea de Jos" University of Galati, Faculty of Economics and Business Administration, Issue 1, pp. 5-13, DOI: <https://doi.org/10.35219/eai1584040975>, ERIH Plus indexed
- Mirica, C\*. , Zlati, M.L., Micu, A., E., Stanciu, S., Sapira, V., Florea, A.M., 2020, Managing the Financial Stress Generated by the COVID-19 Pandemic in the Public System. Solutions for Economic Restart in Romania, *Economics and Applied Informatics*, "Dunarea de Jos" University of Galati, Faculty of Economics and Business Administration, Issue 1, pp. 61-67, DOI: <https://doi.org/10.35219/eai1584040982>, ERIH Plus indexed.
- Florea, A.M.\*, Radu, R.I., Stanciu, S., 2019, Addressing Offers with Apparently Unusual Low Prices, *Economics and Applied Informatics*, "Dunarea de Jos" University of Galati, Faculty of Economics and Business

Administration, Issue 3, pp. 28-36, DOI: <https://doi.org/10.35219/eai1584040952>, <https://ideas.repec.org/a/ddj/fseelai/y2019i3p28-36.html>, ERIH Plus indexed.

- Radu R., I., Lupoae, O.D., **Florea, A.M.**, 2019. Analysis on the Limitations and Development Perspectives within Judicial Accounting and Fiscal Expertise, Economics and Applied Informatics, "Dunarea de Jos" University of Galati, Faculty of Economics and Business Administration, issue 2, pages 112-118, [http://www.eia.feaa.ugal.ro/images/eia/2019\\_2/Radu\\_Lupoiae\\_Florea.pdf](http://www.eia.feaa.ugal.ro/images/eia/2019_2/Radu_Lupoiae_Florea.pdf), ERIH Plus indexed.
- Radu R.,I., Mihai O.,I., **Florea, A.M.**, 2018, Challenges and Limits of the Criminal Judicial Accounting Expertise. Analysis of the Expertise Effects upon the Criminal Cases, Annals of the University Dunarea de Jos of Galati: Fascicle: I, Economics & Applied Informatics, Issue 3, pp. 171-182, <https://doi.org/10.26397/eai1584040930>, ERIH Plus indexed.

**International conferences** More than 24 articles presented at international conferences

## Certificates and awards

- **Reviewer certificate -review of 28 papers** for the following MDPI journals during 2020–2024:, MDPI Journal - Sustainability, Economies, Agriculture, International Journal of Environmental Research and Public Health, Agronomy, <https://publons.com/researcher/3147807/andrei-mirel-florea>.
- **Certificate of Apreciation** in recognition of services to the academic community by serving on the International Committee Board of – 35th IBIMA International Conference, 36th IBIMA International Conference, 37th IBIMA International Conference, 38th IBIMA International Conference, 40th IBIMA International Conference, 41st IBIMA International Conference, 42nd IBIMA International Conference, 43rd IBIMA International Conference.
- **Certificate of Recognition** in recognition of services to the academic community by serving on the International Committee Board of the 35th IBIMA International Conference.
- **Certificate of Excellence** in recognition of services to the academic community by serving on and providing an excellent service to the International Committee Board of 42nd IBIMA International Conference.
- **First Prize for best article** – The Conference of Doctoral Schools - 7th Edition of SCDS-UDJG, Perspectives and challenges in doctoral research, (Galati, Romania, 13th- 14th of June, 2019)
- **First Prize for best article** - The Conference of Doctoral Schools - 8th Edition of SCDS-UDJG, Perspectives and challenges in doctoral research, (Galati, Romania, June 18th – 19th, 2020)
- **Award granted by UEFISCDI**, Awarding research results Competition, MC 2019, Final results – List 7, PN-III-P1-1.1-PRECISI-2019-34356, <https://uefiscdi.gov.ro/premierea-rezultatelor-cercetarii-articole>.

## Projects

- 2019-2020, Target Group Member in the project: Excellence, performance and competitiveness in the R&D&I activities at "Dunărea de Jos" University of Galati", acronym "EXPERT", financed by the Romanian Ministry of Research and Innovation in the framework of Programme 1–Development of the National Research and Development System, Sub-programme 1.2 –Institutional Performance – Projects for financing excellence in Research, Development and Innovation, Contract no. 14PFE/17.10.2018.
- 2019-2020, Target Group Member in the project: Academic excellence and entrepreneurial values - scholarship system to ensure the opportunities for training and development of the entrepreneurial competences of the doctoral and post-doctoral students - ANTREPRENORDOC", co-financed by the European Social Fund through the Operational Program Human Capital, 2014-2020, Contract no. 36355/23.05.2019 POCU / 380 / 6/13 - SMIS Code: 123847.
- 2018, Mobility projects for researches, PNCDI 2014-2020, Competition 2018, Subprogram 1.1 - Human Resources- Mobility projects for researchers, Contract PN-III-P1-1.1-MC2018-3358, value 8,140 lei, Project Manager.
- 2017, Mobility projects for researches, PNCDI 2014-2020, Competition 2017, Subprogram 1.1 – Human Resources - Mobility projects for researchers, Contract PN-III-P1-1.1-MC2017-1326, value 15,400 lei, Project Manager.