

**Curriculum vitae  
Europass****Personal information**

First name(s) / Surname(s)	<b>Dabija, Dan-Cristian</b>	
Address	Babeş-Bolyai University, Faculty of Economics and Business Administration, Department of Marketing, Teodor Mihali 58-60, RO-400591 Cluj-Napoca	
Telephone(s)	0040264418652 – 5816	Mobile: 0040740189659
Fax(es)	0040264412570	
E-mail	<a href="mailto:cristi_dabija@yahoo.com">cristi_dabija@yahoo.com</a> ; <a href="mailto:cristian.dabija@econ.ubbcluj.ro">cristian.dabija@econ.ubbcluj.ro</a>	
Web	<a href="http://scholar.google.ro/citations?user=MqzkKtoAAAAJ&amp;hl=de">http://scholar.google.ro/citations?user=MqzkKtoAAAAJ&amp;hl=de</a> <a href="https://sites.google.com/site/dredancristiandabija/home">https://sites.google.com/site/dredancristiandabija/home</a> <a href="https://publons.com/a/479036">https://publons.com/a/479036</a>	
Nationality	Romanian	
Date of birth	19 December 1980	
Gender	Male	

<b>POSITION</b>	International Expert
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**AREAS OF EXPERTISE**

Retailing; Marketing; Retail Marketing; International Marketing; Organization Studies; E-Commerce Marketing; Consumer Research; Consumer Generations; Sustainable Retailing; Sustainable Marketing; Tourism Marketing.

**WORK EXPERIENCE (ACADEMIA)**

Dates	<b>25.2.2019 – present</b>
Occupation or position held	<b>Professor (Habil.), PhD</b>
Main activities and responsibilities	Teaching courses and seminars in: Basics of Marketing, International Marketing, Strategic Marketing, (Romanian and German Study Line); Academic Writing and Research Methodology (Romanian and English Line of Study); Retail Marketing and Academic Writing (PhD Course); E-Commerce Marketing (Romanian); Currently 6 PhD Students; 7 Doctors in Marketing.
Name and address of employer	Babeş-Bolyai University, Faculty of Economics and Business Administration, Department of Marketing, Teodor Mihali 58 – 60, RO – 400591 Cluj-Napoca, <a href="https://econ.ubbcluj.ro/cv.php?id=125">https://econ.ubbcluj.ro/cv.php?id=125</a> ;
Type of business	Higher Education
Dates	<b>1.10.2013 – 24.2.2019</b>
Occupation or position held	<b>Associate Professor, PhD, Habilitation (since 12.2015), PhD Supervisor in Marketing (since 2.2017)</b>
Main activities and responsibilities	Teaching courses and seminars in: Basics of Marketing, International Marketing, Strategic Marketing, Marketing Policies, International Tourism (Romanian and German Study Line); Retail Marketing and Academic Writing (PhD Course).
Name and address of employer	Babeş-Bolyai University, Faculty of Economics and Business Administration, Department of Marketing, Teodor Mihali 58 – 60, RO – 400591 Cluj-Napoca, <a href="https://econ.ubbcluj.ro/cv.php?id=125">https://econ.ubbcluj.ro/cv.php?id=125</a> ;
Type of business	Higher Education

Dates	<b>24.10.2011 – 30.09.2013</b>
Occupation or position held	<b>Lecturer, PhD</b>
Main activities and responsibilities	Teaching courses and seminars in: Basics of Marketing, International Marketing, Marketing Research, Strategic Marketing, Marketing Policies, International Tourism, Retail Marketing (Romanian and German Study Line)
Name and address of employer	Babeş-Bolyai University, Faculty of Economics and Business Administration, Department of Marketing, Teodor Mihali 58 – 60, RO – 400591 Cluj-Napoca, <a href="https://econ.ubbcluj.ro/cv.php?id=125">https://econ.ubbcluj.ro/cv.php?id=125</a> ;
Type of business	Higher Education
Dates	<b>1.10.2007 – 24.10.2011</b>
Occupation or position held	<b>Assistant Lecturer</b> , with special permission to teach courses ( <b>1.10.2009-24.10.2011</b> )
Main activities and responsibilities	Teaching courses and seminars in: Basics of Marketing, International Marketing, Marketing Research, Marketing Policies, International Tourism (Romanian and German Study Line)
Name and address of employer	Babeş-Bolyai University, Faculty of Economics and Business Administration, Department of Marketing, Teodor Mihali 58 – 60, RO – 400591 Cluj-Napoca, <a href="https://econ.ubbcluj.ro/cv.php?id=125">https://econ.ubbcluj.ro/cv.php?id=125</a> ;
Type of business	Higher Education
Dates	<b>1.03.2005–30.09.2007</b>
Occupation or position held	<b>Teaching Assistant</b>
Main activities and responsibilities	Teaching seminars in: Basics of Marketing, International Marketing, Marketing Research (Romanian and German Study Line)
Name and address of employer	Babeş-Bolyai University, Faculty of Economics and Business Administration, Department of Marketing, Teodor Mihali 58 – 60, RO – 400591 Cluj-Napoca, <a href="https://econ.ubbcluj.ro/cv.php?id=125">https://econ.ubbcluj.ro/cv.php?id=125</a> ;
Type of business	Higher Education
Dates	<b>1.10.2003–28.02.2005</b>
Occupation or position held	<b>Scientific collaborator</b>
Main activities and responsibilities	Teaching seminars in: Basics of Marketing; Basics of Informatics; Databanks and Programming;
Name and address of employer	Babeş-Bolyai University, Faculty of Economics and Business Administration, Department of Marketing, Teodor Mihali 58 – 60, RO – 400591 Cluj-Napoca, <a href="https://econ.ubbcluj.ro/cv.php?id=125">https://econ.ubbcluj.ro/cv.php?id=125</a> ;
Type of business	Higher Education

## WORK EXPERIENCE (EDITOR)

Dates	<b>1.3.2024 – present</b>
Occupation or position held	<b>Associate Editor</b> Business Process Management Journal. <a href="https://shorturl.at/sBO02">https://shorturl.at/sBO02</a>
Main activities and responsibilities	Handling the review process; Finding reviewers for submitted papers; Handling contacts with EIC, reviewers and authors; Supporting the journal
ISSN, Publisher, Impact Factor	ISSN 1463-7154; Emerald; IF 2022: 4.10

Dates	<b>1.6.2023 – present</b>
Occupation or position held	<b>Editorial Advisory Board</b> Oeconomia Copernicana. <a href="https://journals.economic-research.pl/oc/about/editorialTeam">https://journals.economic-research.pl/oc/about/editorialTeam</a>
Main activities and responsibilities	Handling the review process; Finding reviewers for submitted papers; Handling contacts with EIC, reviewers and authors; Supporting the journal
ISSN, Publisher, Impact Factor	ISSN 2083-1277; IF 2022: 8.5
Dates	<b>1.8.2021 – 31.12.2024</b>
Occupation or position held	<b>Associate Editor</b> Frontiers in Psychology: Personality and Social Psychology. <a href="https://www.frontiersin.org/journals/psychology/sections/personality-and-social-psychology">https://www.frontiersin.org/journals/psychology/sections/personality-and-social-psychology</a>
Main activities and responsibilities	Handling the review process; Finding reviewers for submitted papers; Handling contacts with EIC, reviewers and authors; Supporting the journal
ISSN, Publisher, Impact Factor	ISSN 1664-1078; Frontiers; IF 2022: 3.8
Dates	<b>1.7.2021 – present</b>
Occupation or position held	<b>Guest Editor</b> Sustainability <a href="https://www.mdpi.com/journal/sustainability/special_issues/SDG_IndustrialRevolution">https://www.mdpi.com/journal/sustainability/special_issues/SDG_IndustrialRevolution</a>
Main activities and responsibilities	Handling the review process; Finding reviewers for submitted papers; Handling contact with EIC, reviewers and authors; Supporting the journal
ISSN, Publisher, Impact Factor	ISSN 2071-1050; MDPI; IF 2022: 3.9
Dates	<b>15.1.2021 – present</b>
Occupation or position held	<b>Guest Editor/Topical Editor</b> Journal of Theoretical and Applied Electronic Commerce Research <a href="https://www.mdpi.com/journal/jtaer/special_issues/Consumer_Experience">https://www.mdpi.com/journal/jtaer/special_issues/Consumer_Experience</a>
Main activities and responsibilities	Handling the review process; Finding reviewers for submitted papers; Handling contact with EIC, reviewers and authors; Supporting the journal
ISSN, Publisher, Impact Factor	ISSN 0718-1876; MDPI; IF 2022: 5.6
Dates	<b>1.10.2020 – 31.1.2025</b>
Occupation or position held	<b>Associate Editor</b> Kybernetes (Emerald) <a href="https://www.emeraldgrouppublishing.com/journal/k">https://www.emeraldgrouppublishing.com/journal/k</a>
Main activities and responsibilities	Handling the review process; Finding reviewers for submitted papers; Handling contact with EIC, reviewers and authors; Supporting the journal
ISSN, Publisher, Impact Factor	ISSN 0368-492X; Emerald; IF 2022: 2.5
Dates	<b>1.10.2020 – 31.10.2022</b>
Occupation or position held	<b>Guest Editor</b> Sustainability <a href="https://www.mdpi.com/journal/sustainability/special_issues/sustainable_tourism_international_context">https://www.mdpi.com/journal/sustainability/special_issues/sustainable_tourism_international_context</a>
Main activities and responsibilities	Handling the review process; Finding reviewers for submitted papers; Handling contact with EIC, reviewers and authors; Supporting the journal
ISSN, Publisher, Impact Factor	ISSN 2071-1050; MDPI; IF 2022: 3.9
Dates	<b>1.4.2020 – present</b>
Occupation or position held	<b>Senior Editor</b> European Journal of International Management <a href="https://www.inderscience.com/jhome.php?jcode=ejim">https://www.inderscience.com/jhome.php?jcode=ejim</a>

Main activities and responsibilities	Handling the review process; Finding reviewers for submitted papers; Handling contact with Deputy EIC, reviewers and authors; Supporting the journal
ISSN, Publisher, Impact Factor	ISSN 1751-6765; Inderscience; IF 2022: 1.9
Dates	<b>1.11.2019 – 31.8.2021</b>
Occupation or position held	<b>Guest Editor</b> Journal of Risk and Financial Management <a href="https://www.mdpi.com/journal/jrfm/special_issues/Sustainability_Retail">https://www.mdpi.com/journal/jrfm/special_issues/Sustainability_Retail</a>
Main activities and responsibilities	Handling the review process; Finding reviewers for submitted papers; Handling contact with EIC, reviewers and authors; Supporting the journal
ISSN, Publisher, Impact Factor	ISSN 1911-8074; MDPI; ESCI
Dates	<b>1.9.2019 – 1.1.2021</b>
Occupation or position held	<b>Guest Editor</b> Journal of International Management <a href="https://www.journals.elsevier.com/journal-of-international-management/call-for-papers/thirty-years-later-a-fresh-look-at-the-central">https://www.journals.elsevier.com/journal-of-international-management/call-for-papers/thirty-years-later-a-fresh-look-at-the-central</a>
Main activities and responsibilities	Handling the review process; Finding reviewers for submitted papers; Handling contact with EIC, reviewers and authors; Supporting the journal
ISSN, Publisher, Impact Factor	ISSN 1075-4253; Elsevier; IF 2022: 6.1
Dates	<b>1.8.2019 – 1.1.2021</b>
Occupation or position held	<b>Guest Editor</b> Information <a href="https://www.mdpi.com/journal/information/special_issues/Green_Marketing">https://www.mdpi.com/journal/information/special_issues/Green_Marketing</a>
Main activities and responsibilities	Handling the review process; Finding reviewers for submitted papers; Handling contact with EIC, reviewers and authors; Supporting the journal
ISSN, Publisher, Impact Factor	ISSN 2078-2489; MDPI; ESCI
Dates	<b>1.8.2018 – 1.1.2022</b>
Occupation or position held	<b>Managing Editor</b> Marketing from Information to Decision Journal <a href="https://econ.ubbcluj.ro/mid/journal/editorial.php">https://econ.ubbcluj.ro/mid/journal/editorial.php</a>
Main activities and responsibilities	Reviewing articles; Handling accepted papers by contacting authors; Handling contact with EIC; Supporting the journal
ISSN, Publisher, Impact Factor	ISSN 2601-3983; DeGruyter/Sciendo; -
Dates	<b>1.6.2017 – present</b>
Occupation or position held	<b>Scientific Board Member</b> Economics and Management <a href="http://www.ekonomie-management.cz/en/scientific-board/">http://www.ekonomie-management.cz/en/scientific-board/</a>
Main activities and responsibilities	Reviewing for the journal; Supporting the journal
ISSN, Publisher, Impact Factor	ISSN 1212-3609; Technical University Liberci, IF 2022: 1.5
Dates	<b>1.8.2014 – present</b>
Occupation or position held	<b>Associate Editor</b> Amfiteatru Economic <a href="https://www.amfiteatrueconomic.ro/BordEditorial_EN.aspx">https://www.amfiteatrueconomic.ro/BordEditorial_EN.aspx</a>
Main activities and responsibilities	Reviewing articles; Handling accepted papers by contacting authors; Handling contact with EIC; Supporting the journal
ISSN, Publisher, Impact Factor	ISSN 1582-9146; Bucharest University of Economics; IF 2022: 2.6

Dates	<b>1.4.2010 – 30.10.2023</b>
Occupation or position held	<b>Editorial Assistant</b> Virgil Madgearu Review of Economic Studies and Research <a href="https://econ.ubbcluj.ro/lvm/en/editorial_board.php">https://econ.ubbcluj.ro/lvm/en/editorial_board.php</a>
Main activities and responsibilities	Database listing of published papers; Handling contacts with EIC; Supporting the journal
ISSN, Publisher, Impact Factor	ISSN 2069-0606; Alma Mater Publishing Cluj-Napoca; -

## WORK EXPERIENCE (QUALITY ENSURANCE AND STUDY PROGRAM ACCREDITATION)

Dates	<b>1.1.2018-present</b>
Occupation or position held	<b>Responsible for the Study Program</b> <i>PhD Studies in Marketing</i> , Babeş-Bolyai University Cluj-Napoca, PhD School of Economics and Business
Dates	<b>1.10.2020-present</b>
Occupation or position held	<b>Responsible for the Study Program</b> Marketing Policies and Strategies (Master, Distant Learning), Babeş-Bolyai University Cluj-Napoca, Faculty of Economics and Business Administration

## JOINT PHD SUPERVISION OF DOCTORAL STUDENTS

Dates	<b>1.10.2022-19.9.2025</b>
Name of PhD School where Joint PhD Student is enrolled	Babeş-Bolyai University Cluj-Napoca, PhD School of Economics and Business Administration, Marketing (domain)
Type of business or sector	Higher Education
Partner university	Bourgogne Franche-Comte University, France
Main PhD Supervisor	Univ. Prof. Dr. Dan-Cristian Dabija, Babeş-Bolyai University Cluj-Napoca, Romania
Joint Supervisor	Univ. Prof. Dr. Laurant Gautier, Bourgogne Franche-Comte University, France
PhD Student	Silvana Prodan
PhD Title	Exploring citizens sentiment towards central bank digital currencies: A Twitter analysis
Dates	<b>1.1.2018-30.9.2021</b>
Name of PhD School where Joint PhD Student is enrolled	Babeş-Bolyai University Cluj-Napoca, PhD School of Economics and Business Administration, Marketing (domain)
Type of business or sector	Higher Education
Partner university	Nürtingen-Geislingen University, Germany
Main PhD Supervisor	Prof. Dr. Dan-Cristian Dabija, Babeş-Bolyai University Cluj-Napoca, Romania
Joint Supervisor	Prof. Dr. Barbara Kreis-Engelhardt, Nürtingen-Geislingen University, Germany
PhD Student	Michael Philipp Heide
PhD Title	Innovative communication strategies for improving service quality in orthopedic retail (Innovative Kommunikationsstrategien für die Verbesserung der Dienstleistungsqualität im Orthopädiehandel)
Dates	<b>1.1.2018-30.9.2021</b>
Name of PhD School where Joint PhD Student is enrolled	Babeş-Bolyai University Cluj-Napoca, PhD School of Economics and Business Administration, Marketing (domain)
Type of business or sector	Higher Education
Partner university	Nürtingen-Geislingen University, Germany
Main PhD Supervisor	Prof. Dr. Dan-Cristian Dabija, Babeş-Bolyai University Cluj-Napoca, Romania

Joint Supervisor	Prof. Dr. Barbara Kreis-Engelhardt, Nürtingen-Geislingen University, Germany
PhD Student	Martin Stefan Heide (PhD Studies were cancelled by the candidate)
PhD Title	The improvement of the supply of medical aids using the example of compression therapy in the B2C area from the point of view of strategic marketing in the medical supply trade (Die Verbesserung der Versorgung mit medizinischen Hilfsmitteln am Beispiel der Kompressionstherapie im B2C-Bereich aus Sicht des strategischen Marketings im Sanitätsfachhandel)

## MEMBER IN PHD DEFENSE COMMISSIONS ABROAD

Date	<b>29.10.2020</b>
Name of PhD School	Katholische Universität Eichstätt Ingolstadt, Faculty of Business Administration, Ingolstadt, Germany
Type of business or sector	Higher Education
PhD Supervisor	Prof. Dr. Max Ringelstätter, Katholische Universität Eichstätt Ingolstadt, Germany
Referee 1	Prof. Dr. Dan-Cristian Dabija, Babeş-Bolyai University Cluj-Napoca, Romania
Referee 2	Prof. Dr. Thomas Setzer, Katholische Universität Eichstätt Ingolstadt, Germany
President of PhD Defense Commission	Prof. Dr. Anton Burger, Katholische Universität Eichstätt Ingolstadt, Germany
PhD Student	Florian Chitic
PhD Title	Nachhaltigkeit der Unternehmensentwicklung und Moralisierung des Konsums - Entwicklungstendenzen anhand eines Beispiels

## GRANTS, RESEARCH PROJECTS, CONSULTANCY

Dates	<b>1.10.2022-31.8.2025</b>
Name of employer	Babeş-Bolyai University Cluj-Napoca
Type of business or sector	Higher Education
Financing source	<b>Erasmus+ Strategic Partnership 2022-1-RO01-KA220-HED-000087365</b>
Value	<b>250,000 EUR</b>
Department	Babeş-Bolyai University Cluj-Napoca, Research Department
Occupation or position held	Project Leader / Principal Investigator
Main activities and responsibilities	Conducting research within the project <i>Business Negotiations Competencies in the Online World</i> financed through the Erasmus+ Program <a href="https://sites.google.com/view/bncow/home">https://sites.google.com/view/bncow/home</a>
Dates	<b>1.9.2022 – 28.2.2023</b>
Name of employer	National University of Political, Administrative and Communication Sciences, Bucharest, Romania
Type of business or sector	Higher Education
Financing source	<b>PN-III-P1-1.1-TE-2019-1356</b>
Value	<b>431,377 RON (86,505 EUR)</b>
Department	Research Project, Romanian Executive Agency for Higher Education, Research Development and Innovation Funding, UEFISCDI
Occupation or position held	Research team member / Experienced researcher
Main activities and responsibilities	Conducting research within the project "The impact of knowledge networks on achieving sustainable competitive advantage: from the individual to the organizational systems" <a href="https://ccm.facultateademanagement.ro/kn_sca/">https://ccm.facultateademanagement.ro/kn_sca/</a>

Dates	<b>1.7.2022 – 31.12.2024</b>
Name of employer	Babeş-Bolyai University Cluj-Napoca
Type of business or sector	Higher Education
Financing source	<b>PN-III-P4-PCE-2021-0366</b>
Value	<b>1,199,527 RON (240,490 EUR)</b>
Department	Research Project, Romanian Executive Agency for Higher Education, Research Development and Innovation Funding, UEFISCDI
Occupation or position held	Senior Researcher
Main activities and responsibilities	Conducting research within the project “ <i>Opportunities and constraints for career development of non-STEM graduates: A mixed method approach (jobs4non-STEM)</i> ” <a href="https://socasis.ubbcluj.ro/proiecte/opportunities-and-constraints-for-career-development-of-non-stem-graduates-a-mixed-method-approach/">https://socasis.ubbcluj.ro/proiecte/opportunities-and-constraints-for-career-development-of-non-stem-graduates-a-mixed-method-approach/</a>
Dates	<b>15.5.2022 – 14.5.2024</b>
Name of employer	Babeş-Bolyai University Cluj-Napoca
Type of business or sector	Higher Education
Financing source	<b>PNIII-RU-TE-2021-0795</b>
Value	<b>450,000 RON (93,750 EUR)</b>
Department	Research Project, Romanian Executive Agency for Higher Education, Research Development and Innovation Funding, UEFISCDI
Occupation or position held	Project Leader / Principal Investigator
Main activities and responsibilities	Conducting research within the project “ <i>Resilient Retail: Technology driven COVID-19 Impact on Consumers and Retailers</i> ” <a href="https://sites.google.com/site/ResCOVRet">https://sites.google.com/site/ResCOVRet</a>
Dates	<b>1.9.2020 – 31.10.2020</b>
Name of employer	Babeş-Bolyai University Cluj-Napoca
Type of business or sector	Higher Education
Financing source	<b>Star-UBB Fellowship Program</b>
Value	<b>11,344 RON (2,360 EUR)</b>
Department	Babeş-Bolyai University Cluj-Napoca, Research Department
Occupation or position held	Project Leader / Principal Investigator
Main activities and responsibilities	Conducting research within the project <i>Students Perception regarding the sustainable strategy of the Babeş-Bolyai University: A holistic approach from the strategic development of European Universities</i> Star-UBB Fellowship Program Project 33PFE/2018 <a href="https://cerchetare.ubbcluj.ro/en/star-ubb-fellowship-program/">https://cerchetare.ubbcluj.ro/en/star-ubb-fellowship-program/</a> <a href="https://cerchetare.ubbcluj.ro/ro/advanced-fellowships-interne/">https://cerchetare.ubbcluj.ro/ro/advanced-fellowships-interne/</a>
Dates	<b>19.11-24.11.2019</b>
Name of employer	Babeş-Bolyai University Cluj-Napoca
Type of business or sector	Higher Education
Financing source	<b>PN-III-P1-1.1-MC-2019-2146</b>
Value	<b>9138,46 RON (1930 EUR)</b>
Department	Research Project, Romanian Executive Agency for Higher Education, Research Development and Innovation Funding, UEFISCDI
Occupation or position held	Project Leader / Principal Investigator
Main activities and responsibilities	Research Mobility: Attending a Smart PLS SEM Course at the Technical University of Hamburg, Germany.

Dates	<b>1.2.2019 – 1.6.2019</b>
Name of employer	Babeş-Bolyai University Cluj-Napoca
Type of business or sector	Higher Education
Financing source	<b>Star-UBB Fellowship Program</b>
Value	<b>113,44 RON (2,360 EUR)</b>
Department	Babeş-Bolyai University Cluj-Napoca, Research Department
Occupation or position held	Project Leader / Principal Investigator
Main activities and responsibilities	Conducting research within the project <i>“Impact of green behaviour of Generation Z in developing sustainable and competitive business strategies. Approach of European Retailers”</i> Star-UBB Fellowship Program Project 33PFE/2018 <a href="https://cercetare.ubbcluj.ro/en/star-ubb-fellowship-program/">https://cercetare.ubbcluj.ro/en/star-ubb-fellowship-program/</a>
Dates	<b>1.10.2015 – 30.9.2017</b>
Name of employer	Babeş-Bolyai University Cluj-Napoca
Type of business or sector	Higher Education
Financing source	<b>PNII-RU-TE-2014-4-0312</b>
Value	<b>550000 RON (125000 EUR)</b>
Department	Research Project, Romanian Executive Agency for Higher Education, Research Development and Innovation Funding, UEFISCDI
Occupation or position held	Project Leader / Principal Investigator
Main activities and responsibilities	Conducting research within the project “Causal relationships between sustainable development and Generations X, respectively Y in contemporary society. A holistic retail marketing approach” <a href="https://sites.google.com/view/tesusretailgen/susretailgen">https://sites.google.com/view/tesusretailgen/susretailgen</a>
Dates	<b>1.3.2014 – 11.8.2014</b>
Name of employer	Babeş-Bolyai University Cluj-Napoca
Type of business or sector	Higher Education
Financing source	<b>POSDRU/87/1.3/S/63909</b>
Department	European Grants
Occupation or position held	Short term expert
Main activities and responsibilities	Conducting a research based on a survey regarding the satisfaction of 1200 teachers with the project and its outcome within the <b>POSDRU/87/1.3/S/63909 „Improving teachers in secondary education, who teach Romanian to national minorities”</b>
Dates	<b>27.07.2014 – 26.11.2014</b>
Name of employer	Babeş-Bolyai University Cluj-Napoca
Type of business or sector	Higher Education
Financing source	<b>POSDRU/156/1.2/G/133681</b>
Department	European Grants
Occupation or position held	Short term expert
Main activities and responsibilities	Developing a regulation for Massive Open Online Courses and conducting a survey on the need for distant and e-learning training in Romanian Organizations within the <b>POSDRU/156/1.2/G/133681 „e-Learning effective, individualized and tailored to distance learning (e-Liada)”</b>
Dates	<b>1.11.2010 – 31.3.2011; 1.5.2011 – 30.9.2011; 20.3.2013 – 30.6.2013</b>
Name of employer	Babeş-Bolyai University Cluj-Napoca
Type of business or sector	Higher Education

Financing source	<b>POSDRU/92/3.1/S/56330</b>
Department	European Grants
Occupation or position held	Short term expert
Main activities and responsibilities	Counseling participants, giving specialized expertise in the field of marketing and marketing-consultancy within the Project <b>POSDRU/92/3.1/S/56330</b> „Entrepreneurial Academy based on Knowledge“
Dates	<b>1.4.2011 – 30.6.2011</b>
Name of employer	Babeş-Bolyai University Cluj-Napoca
Type of business or sector	Higher Education
Financing source	<b>POSDRU/104/5.1/G/78225</b>
Department	European Grants
Occupation or position held	Short term expert
Main activities and responsibilities	Marketing and educational expertise within the Project <b>POSDRU/104/5.1/G/78225</b> „Window to employment the labor force with higher education degrees“
Dates	<b>12.12.2011 – 11.5.2012; 21.6.2012 – 20.11.2012; 20.2.2013 – 20.8.2013</b>
Name of employer	Babeş-Bolyai University Cluj-Napoca
Type of business or sector	Higher Education
Financing source	<b>POSDRU/86/1.2/S/59367</b>
Department	European Grants
Occupation or position held	Short term expert
Main activities and responsibilities	Marketing expertise within the project <b>POSDRU/86/1.2/S/59367</b> „Quality assurance in internationalized master programs“
Dates	<b>1.11.2008 – 30.9.2011</b>
Name of employer	Babeş-Bolyai University Cluj-Napoca
Type of business or sector	Higher Education
Financing source	<b>German Academic Exchange Service 322-phi-mie/20.11.2008</b>
Department	European Grants
Occupation or position held	Member in the project team
Main activities and responsibilities	Marketing expertise within the project <i>Förderung des Deutschsprachigen Studiengangs an der Fakultät für Wirtschaftswissenschaften und Unternehmensführung</i> ; Babeş-Bolyai University and Hochschule für Wirtschaft, Umwelt und Technik Nürtingen, Geislingen, Germany
Dates	<b>1.10.2008 – 30.10.2011</b>
Name of employer	Babeş-Bolyai University Cluj-Napoca
Type of business or sector	Higher Education
Financing source	<b>PNCDII 92-103 / 2008</b>
Department	Romanian Science Foundation
Occupation or position held	Member in the project team
Main activities and responsibilities	Marketing expertise within the project „ <i>Research and development of an interactive, multidisciplinary and complex platform for the improvement of the marketing education system by interconnecting the higher education with the Romanian labor market, in the framework of sustainable development</i> “
Dates	<b>1.10.2008 – 30.9.2011</b>
Name of employer	Babeş-Bolyai University Cluj-Napoca

Type of business or sector	Higher Education
Financing source	<b>PNCDII 52-135 / 2008</b>
Department	Romanian Science Foundation
Occupation or position held	Member in the project team
Main activities and responsibilities	Marketing expertise within the project „ <i>Functional food model for the prevention of cardio-vascular atherosclerotic diseases by an intelligent analysis system</i> ”
Dates	<b>23 – 26.9.2008</b>
Name of employer	Babeş-Bolyai University Cluj-Napoca
Type of business or sector	Higher Education
Financing source	<b>PO-01-Ed1-R0-F35</b>
Department	Romanian Science Foundation
Occupation or position held	Member in the project team
Main activities and responsibilities	Marketing expertise within the project „ <i>Evaluation possibilities and valorization opportunities of resources in the economy of mountain regions</i> ”
Dates	<b>1.4.2008 – 30.10.2008</b>
Name of employer	Babeş-Bolyai University Cluj-Napoca
Type of business or sector	Higher Education
Financing source	<b>169 / 2008</b>
Department	Romanian Academy of Science
Occupation or position held	Member in the project team
Main activities and responsibilities	Marketing expertise within the project „ <i>Fundaments of the sustainable development strategy of Romania: Economic competitiveness and product quality</i> ”
Dates	<b>1.1.2007 – 31.5.2008</b>
Name of employer	Babeş-Bolyai University Cluj-Napoca
Type of business or sector	Higher Education
Financing source	<b>Leonardo RO / 2006 / PL97105 / S</b>
Department	Leonardo Funds
Occupation or position held	Member in the project team
Main activities and responsibilities	Expertise within the project „ <i>Praxisorientierte Ausbildung im universitären wirtschaftswissenschaftlichen Bereich</i> ”
Dates	<b>1.10.2003 – 30.10.2008</b>
Name of employer	Ecoinspect Cluj-Napoca
Type of business or sector	Organic Agriculture, Organic Products certification
Financing source	<b>Ecoinspect SRL Cluj-Napoca</b>
Occupation or position held	Marketing Consultant
Main activities and responsibilities	Marketing expertise, marketing consultancy, translator for different documents from German and English to Romanian.
Dates	<b>1.3.2003 – 30.3.2009</b>
Name of employer	Association of the Romanian Organic Farmers, Bioterra Romania
Type of business or sector	Organic Agriculture, Education in organic agriculture
Financing source	<b>Association of the Romanian Organic Farmers, Bioterra Romania</b>
Occupation or position held	Marketing Consultant and Translator

Main activities and responsibilities	Translator of different documents from German and English to Romanian (and vice versa), Marketing consultancy; Translations from German for Martin Schütz, COM Switzerland
Dates	<b>1.3.2009 – 31.8.2009; 1.7.2008 – 31.8.2008; 8.10.2007 – 27.2.2008</b>
Name of employer	Trier University, Germany, Chair for Marketing and Retailing, Prof. Bernhard S. Swoboda, PhD, Prof. h.c.
Type of business or sector	Higher Education
Financing source	<b>German Academic Exchange Service – DAAD Sonderprogramm Akademischer Neuaufbau Südosteuropa Johann Gottfried Herder Foundation</b>
Occupation or position held	<b>Doctoral research grant</b>
Main activities and responsibilities	Conducting Research for the PhD on “Perception of Romanian Consumers towards retail store formats of Western retailers”

## INVITED LECTURES, TALKS AND TRAININGS

Date	<b>16.5.2024</b>
Name of organisation	“Sustainable Economy –Sustainable Society”. International Scientific Conference. <i>Celebrating 30 Years of Economics and Business Higher Education in Debrecen</i> . 16-17 May 2024 <a href="https://konferencia.unideb.hu/en/node/1279">https://konferencia.unideb.hu/en/node/1279</a>
Occupation, activities/responsibilities	Keynote speaker: Managing Sustainable Sharing Economy Platforms: a consumer oriented approach
Date	<b>10.5.2024</b>
Name of organisation	16 <sup>th</sup> Edition of the International Conference on Management, Economics and Accounting (ICMEA Conference). 1 December 1918 University of Alba Iulia, Romania. 9-10 May 2024 <a href="http://dime.uab.ro/sites/icmea2020/">http://dime.uab.ro/sites/icmea2020/</a>
Occupation, activities/responsibilities	Keynote speaker: Criteria for choosing high academic ranked journals in Business and Economics
Date	<b>20.10.2022</b>
Name of organisation	10 <sup>th</sup> Edition of the International Conference Strategica. National University of Political and Administrative Sciences, Bucharest, 20-21 October 2022 <a href="https://strategica-conference.ro/keynote-speakers/">https://strategica-conference.ro/keynote-speakers/</a>
Occupation, activities/responsibilities	Keynote speaker: The influence of socio-environmental responsibility and store attributes in generating loyalty towards fast fashion retail stores: A cross generational approach
Date	<b>24.8.2022</b>
Name of organisation	28 <sup>th</sup> International Conference on Transzformativ Marketing, Miskolc, 24-25 August 2022. <a href="https://emok.hu/images/csatolt-fajlok/emok2022/EMOK-2022-Program.pdf">https://emok.hu/images/csatolt-fajlok/emok2022/EMOK-2022-Program.pdf</a>
Occupation, activities/responsibilities	Keynote speaker: Linking fashion companies' corporate social responsibility approach to consumers' demand for sustainable products
Date	<b>20.10.2021</b>
Name of organisation	9 <sup>th</sup> Edition of the International Conference Strategica. National University of Political and Administrative Sciences, Bucharest, 20-21 October 2021 <a href="http://www.facultateademanagement.ro/making-it-happen-opportunities-and-challenges-of-the-phd-journey/">http://www.facultateademanagement.ro/making-it-happen-opportunities-and-challenges-of-the-phd-journey/</a>

Occupation, activities/responsibilities	Keynote speaker: Making it happen: Opportunities and challenges of the PhD Journey.
Dates	<b>18.6.2021</b>
Name of organisation	11 <sup>th</sup> International Conference on Applied Economics. <i>Contemporary Issues in Economy</i> , Poland, 17-18 June 2021. <a href="http://www.contemporary-issues.pl/images/program/program.pdf">http://www.contemporary-issues.pl/images/program/program.pdf</a>
Occupation, activities/responsibilities	Keynote speaker: Does teleworking during pandemic lead to work performance or to counterproductive behaviour? An empirical investigation
Dates	<b>20.10.2020</b>
Name of organisation	Globalizacia 2020 International Conference <a href="https://globalizacia.com/">https://globalizacia.com/</a>
Occupation, activities/responsibilities	Keynote speaker: Heavy work investment: Empirical research during the COVID 19 pandemic
Dates	<b>2.6.2020</b>
Name of organisation	BASIQ 2020 International Conference <a href="https://basiq.ro/basiq-2020/">https://basiq.ro/basiq-2020/</a>
Occupation, activities/responsibilities	Keynote speaker: Thematic Special Issues in International Web of Science Journals
Dates	<b>17.4.2019 – 19.4.2019</b>
Name of organisation	Dunărea de Jos University, Galați, Department for Continuous Education
Occupation, activities/responsibilities	Invited Lecturer: Developing a syllabus and lecturing a course on Academic Writing and Publishing in Business & Economics
Dates	<b>14.12.2018 – 15.12.2018</b>
Name of organisation	National Union of Professional Journalists from Romania
Occupation, activities/responsibilities	Invited Lecturer: Developing a syllabus and lecturing a course on Academic Writing and Publishing in Business & Economics
Dates	<b>30.7.2018 – 3.8.2018</b>
Name of organisation	Babeș-Bolyai University, Faculty of Economics and Business Administration <a href="https://econ.ubbcluj.ro/eveniment.php?id=651">https://econ.ubbcluj.ro/eveniment.php?id=651</a> ; <a href="http://193.231.19.17/summerschool/">http://193.231.19.17/summerschool/</a>
Occupation, activities/responsibilities	International Summer School on Business Administration: Lecturing a course in English on <i>International Retailing</i>
Dates	<b>April 2018</b>
Name of organisation	University of Debrecen, Hungary; PhD School; St. Istvan University Gödöllő, Ungaria, PhD School
Occupation, activities/responsibilities	Invited lecture on <i>Research Methodology and Academic Writing in Business Administration and Economics</i> , offered with Prof. Dr. Vasile Dinu, Bucharest University of Economic Studies, Romania and Prof. Dr. Gheorghe Săvoiu, University of Pitești, Romania financed through <b>EFOP-3.6.3-VEKOP-16-2017-00007 Tehetsegből fiatal kutató – A Jutatói eletplayat tamogató tevékenységek a felsőoktatásban</b>
Dates	<b>22-25.2.2018</b>
Name of organisation	Bucharest University of Economic Studies, Business School, Romanian-German MBA Bucharest University of Economic Studies Romania and Bochum University Germany
Occupation, activities/responsibilities	Team-Teaching on <i>Marketing and Sales</i> with Prof. Dr. Susanne Stark, Bochum University Germany

Dates	<b>November 2017</b>
Name of organisation	Babeş-Bolyai University Cluj-Napoca Romania; Center for Innovation in Teaching and Learning (CIPI) <a href="https://cipi.centre.ubbcluj.ro/index.php/evenimente">https://cipi.centre.ubbcluj.ro/index.php/evenimente</a>
Occupation, activities/responsibilities	Training on How to Communicate with Generation Z
Dates	<b>26.9.2017; 28.9.2017</b>
Name of organisation	University of Applied Sciences Nürtingen-Geislingen, Germany; Campus Nürtingen; Campus Geislingen
Occupation, activities/responsibilities	Invited Lecturer: <i>Cross-Generational Analysis of Retail Sustainability in Romania and PhD Study Possibilities in German and English within the PhD School of the Faculty of Economics and Business Administration, Babeş-Bolyai University, Cluj-Napoca, Romania</i>
Dates	<b>31.7.2017 – 5.8.2017</b>
Name of organisation	Babeş-Bolyai University, Faculty of Economics and Business Administration <a href="http://193.231.19.17/tbss/">http://193.231.19.17/tbss/</a>
Occupation, activities/responsibilities	International Summer School on Business Administration: Lecturing a course in English on <i>International Retailing</i>
Date	<b>20.6.2017</b>
Name of organisation	Hanken School of Economics, Helsinki, Finland
Occupation, activities/responsibilities	Presenting a Research Seminar on: <i>A Cross-Generational Perspective on Information Search Behaviour, Sustainability and Green Loyalty in Romanian Retail</i>
Date	<b>14.6.2017</b>
Name of organisation	Oulu University, Faculty of Economics, Oulu, Finland
Occupation, activities/responsibilities	Presenting a Research Seminar on <i>Insights from Romanian Retail: A Cross-Generational Perspective on Information Search Behaviour, Sustainability and Green Loyalty</i>
Dates	<b>8.12.2016 – 9.12.2016</b>
Name of organisation	Bucharest University of Economic Studies, Business Administration PhD School
Financing source	<b>Found for Special Situations approved by the Ministry Order No 5014/2016</b> , Romanian Ministry of National Education and Scientific Research
Occupation, activities/responsibilities	Invited Lecturer: Developing a syllabus and lecturing a course on Academic Writing and Publishing within the "Exploratory Workshop for Young Researchers in Economics" financed through the Found for Special Situations approved by the Ministry Order No 5014/2016, "To conceive, to write and to publish a scientific article. An approach in the context of economic studies" <a href="http://doctorat.ase.ro/workshopAA">http://doctorat.ase.ro/workshopAA</a> ; <a href="http://workshopase.soft-expert.info/">http://workshopase.soft-expert.info/</a>
Date	<b>14.9.2016</b>
Name of organisation	Hull University Business School, Institute of Logistics, Hull, UK
Occupation, activities/responsibilities	Presenting a Research Seminar on <i>Cross-Generational Investigation of Romanian Consumers Willingness to Recommend Environmentally Consciousness Retailers</i>
Date	<b>12.5.2016</b>
Name of organisation	Babeş-Bolyai University, Faculty of Economics and Business Administration, CEBSS – Cluj Economics and Business Seminar Series, Academic Staff Presenters

Occupation, activities/responsibilities	Presenting a joint research work with Prof. Cătălin Postelnicu and Prof. Nicolae Al. Pop on <i>Methodology for Assessing the Degree of Internationalization of Business Academic Study Programmes</i>
Dates	<b>1.3.2015 – 1.6.2015</b>
Name of organisation	<b>POSDRU/132/5.1/G/135285</b> ( <i>Career Development through counselling and professional learning of the work force with higher education studies</i> ) Babeş-Bolyai University Cluj-Napoca <a href="http://granturi.ubbcluj.ro/procariera/">http://granturi.ubbcluj.ro/procariera/</a>
Occupation, activities/responsibilities	Developing a syllabus and conducting a training course on <i>Marketing and Sales</i>
Dates	<b>10.12.2014 – 7.6.2015; 15.10.2015 – 15.12.2015</b>
Name of organisation	<b>POSDRU/157/1.3/S/134267</b> ( <i>Improving religion teacher competences and performance from high school</i> ) <a href="http://predareareligiei.ro/">http://predareareligiei.ro/</a> , Babeş-Bolyai University Cluj-Napoca
Occupation, activities/responsibilities	Short term expert: Marketing and educational expertise; Online and face to face training on <i>Project Management for Religion Teachers</i>
Dates	<b>29.04.2013 – 23.09.2013</b>
Name of organisation	<b>POSDRU/87/1.3/S/63908</b> ( <i>Improving teacher in high school who teach economic disciplines</i> ), Babeş-Bolyai University Cluj-Napoca
Occupation, activities/responsibilities	Short term expert: Marketing and educational expertise; Online and face to face training to economic discipline high-school teachers in Cluj-Napoca, Bistrita and Târgu Mureş on the <i>Didactics of Marketing</i>
Dates	<b>20.3.2013 – 30.6.2013</b>
Name of organisation	<b>POSDRU/92/3.1/S/56330</b> ( <i>Entrepreneurial Academy based on Knowledge</i> ), Babeş-Bolyai University Cluj-Napoca
Occupation, activities/responsibilities	Developing a syllabus and offering trainings on <i>Marketing and Sales</i>
Dates	<b>30.11.2012 – 2.2.2012</b>
Name of organisation	Betak SA Bistriţa, Romania
Occupation, activities/responsibilities	Developing a syllabus and lecturing a training course on <i>Marketing, sales and communication with clients</i>
Dates	<b>1.5.2011 – 30.6.2011; 1.12.2011 – 30.4.2012; 20.10.2012 – 20.3.2012</b>
Name of organisation	<b>POSDRU/86/1.2/S/54956</b> ( <i>Multi-Regional Program for master studies in e-Activities</i> ), Babeş-Bolyai University Cluj-Napoca
Occupation, activities/responsibilities	Short term expert: Developing a syllabus and offering a course on <i>E-Commerce</i>
Dates	<b>1.6.2010 – 30.10.2010; 1.12.2010 – 30.4.2011; 1.6.2011 – 10.7.2011</b>
Name of organisation	<b>POS.DRU 2007RO051PO001</b> ( <i>Integrated Pilot Center for initiating and supporting businesses in order to increase the competitiveness of the Romanian Economy's accession to the European Union and facilitating the sustainable development</i> ) Babeş-Bolyai University Cluj-Napoca
Occupation, activities/responsibilities	Developing a syllabus and offering trainings on <i>Retail Marketing and International Marketing</i>
Date	<b>11.7.2010</b>
Name of organisation	Gutenberg Student Organisation & Babeş-Bolyai University Cluj-Napoca, Romania
Occupation, activities/responsibilities	Gutenberg Summer University: Lecturing a course in German on <i>Marketing</i>
Date	<b>15.5.2010</b>

Name of organisation	Doctoral School of the Faculty of Economics and Business Administration, Babeş-Bolyai University Cluj-Napoca, Romania
Occupation, activities/responsibilities	Lecturing a course on <i>Research Stages Abroad: A necessity or a must?</i>
Dates	<b>10.2006-09.2007</b> (ProInvest Center); <b>03.2008-06.2008</b> (V. Madgearu Center);
Financing source	<b>National Union of Real Estate Agents Romania, Cluj-Napoca Branch</b>
Name of organisation	ProInvest Center; V. Madgearu Center of the Babes-Bolyai University Cluj-Napoca, Romania
Occupation, activities/responsibilities	Trainer for the course <i>Service Marketing for Real Estate Agents</i>

## RESEARCH STAGES & VISITS ABROAD

Dates	<b>6.9.2024 – 13.9.2024</b>
Place	University of Parthenope Napoli, Italia
Name of Research Grant	<b>Erasmus Staff Training 2020-1-RO01-KA103-078288</b>
Dates	<b>12.9.2023 – 24.9.2023</b>
Place	Comenius University Bratislava, Slovakia
Name of Research Grant	<b>Research Visit / Stage, financed by PNIII-RU-TE-2021-0795</b>
Dates	<b>24.8.2023 – 25.8.2023</b>
Place	Wiener Neustadt University, Austria
Name of Research Grant	<b>Erasmus+ Multinational Meeting</b> within the project BNCOW <b>2022-1-RO01-KA220-HED-000087365</b>
Dates	<b>6.5.2023 – 14.5.2023</b>
Place	University of Zilina, Slovakia
Name of Research Grant	<b>Erasmus Staff Training 2020-1-RO01-KA103-078288</b>
Dates	<b>13.9.2022 – 18.9.2022</b>
Place	University of Gödöllő, Hungary
Name of Research Grant	<b>Erasmus Staff Training</b>
Dates	<b>22.8.2022 – 27.8.2022</b>
Place	University of Miskolc, Hungary
Name of Research Grant	<b>Erasmus Staff Training</b>
Dates	<b>20.-23.11.2019</b>
Place	Northern Institute of Technology, Technical University Hamburg, Germany
Name of Research Grant	<b>Partial Least Squares SEM Using SmartPLS: Foundations and Advanced Topics</b> <a href="https://www.xing-events.com/nov19.html">https://www.xing-events.com/nov19.html</a> financed through PN-III-P1-1.1-MC2019-2136
Dates	<b>23.6.2019 – 29.6.2019</b>
Place	University of Applied Sciences Schmalkalden, Germany
Name of Research Grant	<b>Erasmus Teaching</b>

Dates	<b>6.5.2019 – 11.5.2019</b>
Place	University of Miskolc, Faculty of Economics and Business, Miskolc, Hungary
Name of Research Grant	<b>CEEPUS Teaching</b> , CIII-PL-0056-14-1819-M-124289 - Regional Development Network (REDENE)
Dates	<b>23.4.2019 – 26.4.2019</b>
Place	Methodological Seminar <i>Needs and Challenges in Multicultural Teams</i> . Faculty of Management, Bialystok University of Technology, Ojca Tarasiuka # 2 Street, Kleosin
Name of Research Grant	<b>CMCS UBB 30821/25.02.2019</b> , PPI/APM/2018/1/00033/U/001; BUT InterAcademic Partnerships Task No 11 and 12
Dates	<b>14.6.2018 – 24.6.2018</b>
Place	Catholic University Eichstätt-Ingolstadt, Campus Ingolstadt, Germany
Name of Research Grant	<b>Research Visit / Stage, financed by PNII-RU-TE-2014-4-0312</b>
Dates	<b>1.5.2018 – 15.5.2018</b>
Place	Katowice University of Economics, Katowice, Poland
Name of Research Grant	<b>CEEPUS Teaching</b> , CIII-PL-0056-13-1718-M-112816 - Regional Development Network (REDENE)
Dates	<b>15.2.2018 – 20.2.2018</b>
Place	Dual University Baden Würtemberg, Campus Schwennenningen-Villingen, Germany
Name of Research Grant	<b>Erasmus Staff Training</b>
Dates	<b>25.9.2017 – 30.9.2017</b>
Place	University of Applied Sciences Nürtingen-Geislingen, Germany
Name of Research Grant	<b>Erasmus Staff Training</b>
Dates	<b>4.6.2017 – 23.6.2017</b>
Place	Hanken School of Economics, Helsinki, Finland and Oulu University, Oulu, Finland
Name of Research Grant	<b>Research Visit / Stage, financed by PNII-RU-TE-2014-4-0312</b>
Dates	<b>5.9.2016 – 1.10.2016</b>
Place	Hull University Business School, Hull, United Kingdom
Name of Research Grant	<b>Research Visit / Stage, financed by PNII-RU-TE-2014-4-0312</b>
Dates	<b>30.9.2015 – 2.10.2015</b>
Place	Institute of Economic Science, Esterhazy Karoly University of Applied Sciences, Eger, Hungary
Name of Research Grant	<b>Research Training</b>
Dates	<b>21.9.2015 – 25.9.2015</b>
Place	Fontys International Business School Eindhoven, Campus Venlo, Netherlands
Name of Research Grant	<b>Erasmus Staff Training</b>
Dates	<b>22.9.2014 – 26.9.2014; 24.9.2014 – 26.9.2014</b>
Place	University of Siegen, Germany; Distant Learning University Hagen, Germany

Name of Research Grant	<b>Erasmus Staff Training</b>
Dates	<b>24.9.2012 – 29.9.2012</b>
Place	Karl Franzens University Graz, Austria
Name of Research Grant	<b>Erasmus Staff Training</b>
Dates	<b>6.2.2012 – 10.2.2012</b>
Place	Ludwig Maximilian University München, Germany
Name of Research Grant	<b>POSDRU/86/1.2/S/59367</b>
Dates	<b>October 2009</b>
Place	University of Applied Sciences Nürtingen-Geislingen, Germany
Name of Training Course	<b>Workshop: „Management und Marketing auf Hochschulebene“, 29. – 31. October 2009, Nürtingen, Germany</b>
Dates	<b>September 2006</b>
Place	Siegen University, Germany
Name of Training Course	Participation at the summer course „Empirische Master- und Hilfstechniken“; Grant awarded by the <i>Daimler Crysler</i> Foundation and <i>Wissenschaftsstiftung</i> Germany
Dates	<b>November 2005; July 2004; September 2002</b>
Place	Leipzig, Germany
Name of Training Courses	Participation at seminars for journalists entitled „New Developments in the field of packaging and reuse of packages“, Institute for Technology and Environmental Transfer; Participation at the training course for specialists within packages; Grant awarded by the Leipzig Chamber of Industry and Commerce, Germany
Dates	<b>October 2005</b>
Place	Sambachshof, Germany
Name of Training Course	Participation at a didactical training course; Grant was awarded by the <i>Reconstructio Transilvaniae</i> Foundation
Dates	<b>November 2003</b>
Place	Vlotho, Germany
Name of Training Course	Participation at the training course on European Integration; Grant was awarded by the Ludwig Erhard Foundation Köln

## TRAININGS

Date	<b>23.11.2017</b>
Place	Babeş-Bolyai University Cluj-Napoca, Romania
Name of Workshop	<b>Communication with the students belonging to Generation Z</b>

Date	<b>21.11.2017</b>
Place	Babeş-Bolyai University Cluj-Napoca, Romania & Clarivate Analytics
Name of Workshop	<b>Web of Science Platforms &amp; Incites</b>

Date	<b>23.5.2017</b>
Place	Scopus Webinar. Elsevier Empowering Uncommon Knowledge

Name of Workshop	<b>How works the author profile?</b>
Date	<b>27.4.2017</b>
Place	Scopus Webinar. Elsevier Empowering Uncommon Knowledge
Name of Workshop	<b>Bibliometric Indices for articles, journals and authors</b>
Date	<b>23.3.2017</b>
Place	Babeş-Bolyai University Cluj-Napoca, Romania & Oxford University Press & e-information.ro
Name of Workshop	<b>From Concept to Final Publication</b>
Date	<b>10.5.2016</b>
Place	Babeş-Bolyai University & Thomson Reuters & e-information.ro
Name of Workshop	<b>Explore the History of Science using Web of Science Research Discovery</b>
Dates	<b>3-5.11.2015</b>
Place	Babeş-Bolyai University & CompositeModelling
Name of Workshop	<b>PLS Path Modeling: Introduction &amp; Application</b>
Date	<b>24.3.2015</b>
Place	Babeş-Bolyai University & Taylor&Francis & e-information.ro
Name of Workshop	<b>Publishing in Academic Journals: Tips to help you succeed</b>
Date	<b>4.3.2015</b>
Place	Babeş-Bolyai University & Gale Cengage & e-information.ro
Name of Workshop	<b>Research and Educational Tools from Gale: Bringing Research into Classroom</b>
Dates	<b>December 2013</b>
Place	Babeş-Bolyai University
Name of Training Course	Training course in the distance learning technology (ID) and short time education (IFR), 12-14 December 2013 organized by the Babes-Bolyai University Cluj-Napoca and The Romanian Agency for Quality Assurance in Higher Education
Dates	<b>March 2013</b>
Place	Lucian Blaga Library, Cluj-Napoca, Romania
Name of Training Course	Romanian Library Information Tour given by Elsevier
Dates	<b>November 2011 – January 2012</b>
Place	Learn & Vision Cluj-Napoca
Name of Training Course	“Train the trainer” Certificate, recognized by the Romanian Ministry of Labor and the Romanian Ministry of Education, Series G. Nr. 00309115, Code COR 241205
Dates	<b>September 2011; August 2011; June 2009</b>
Place	Doctoral School of the Trier University, Germany

Name of Training Courses	“E-learning in der Lehre: Eine praktische Einführung” (E-Learning in teaching: An applied introduction) “Hochschuldidaktik für Fortgeschrittene” (University didactic course for advanced) „Publishing in Journals with Peer Review-System” „Project and Time Management”
Dates	<b>February 2011</b>
Place	TQA Services SRL Bucharest
Name of Training Course	“Quality Specialist” Certificate, Romanian Ministry of Labor, Family and Romanian Ministry of Education and Research, Series F, Nr. 0222041, Cod COR 242301
Dates	<b>27-28 May 2007</b>
Place	Faculty of Economics & Business Administration, Babes-Bolyai University Cluj-Napoca
Name of Training Course	Accession of Romania to the EU, common workshop of the University of Trier, Germany and the Babes-Bolyai University Cluj-Napoca, Romania

## EDUCATION

Dates	<b>2022</b>
Title of qualification awarded	<b>Certificate of graduation</b> of the program of Continuing Education, adult professional development - University Psychopedagogy: Rethinking the psycho-educational paradigm for the contemporary generation, Seria CP 0005305 / 21.12.2023.
Name and type of organization	Babeş-Bolyai University Cluj-Napoca, Faculty of Psychology and Educational Sciences
Level of study international classification	ISCED 6
Dates	<b>Since 6.2.2017</b>
Title of qualification awarded	<b>PhD School</b> ; Area: <b>PhD Supervisor in Marketing</b>
Name and type of organization	Babeş-Bolyai University Cluj-Napoca, Faculty of Economics & Business Administration
Level of study international classification	ISCED 9
Dates	<b>4.12.2015</b>
Title of qualification awarded	<b>Habilitation Certificate</b> ; Area: <b>Marketing</b>
Name and type of organization	Order of the Romanian Ministry of National Education and Scientific Research nr. 5928/04.12.2015
Level of study international classification	ISCED 9
Dates	<b>1.11.2010 – 28.2.2013</b>
Title of qualification awarded	<b>Postdoctoral Studies in Business Administration</b> ; Area: <b>Marketing</b>
Principal subjects covered	Competition Policy and Unique Market
Name and type of organization	Bucharest University of Economic Studies / Higher Education
Level of study international classification	ISCED 9
Dates	<b>1.10.2006 – 30.9.2009</b>
Title of qualification awarded	<b>PhD in Marketing</b>
Principal subjects covered	Econometrics, Organizational Management; Research Methodology and Project management; Advanced Marketing Research; Integrated Marketing Communication; Management of Marketing; Relationship Marketing; Strategic Marketing;

Name and type of organization	Bucharest University of Economic Studies / Higher Education
Level of study international classification	ISCED 8
Dates	<b>1.10.2003 – 30.6.2004</b>
Title of qualification awarded	<b>Master in Business Administration</b> ; Specialization: <b>Marketing Strategies &amp; Policies</b>
Principal subjects covered	Strategic Marketing, Strategic Management, Operational Management; Production and Service Management; Operational Research; Used Internet for Businesses; Euro-Management; Multidimensional Exploratory Research; Business Communication.
Name and type of organization	Babeş-Bolyai University Cluj-Napoca, Faculty of Economics & Business Administration
Level of study international classification	ISCED 7
Dates	<b>1.10.1999 – 31.8.2003</b>
Title of qualification awarded	<b>Bachelor in Economics</b> ; Specialization: <b>International Relations</b>
Principal subjects covered	Economics; Mathematics; Accounting; Marketing; Finance; International Marketing; Programming; Informatics; Statistics; Management; Modern Languages.
Name and type of organization	Babeş-Bolyai University Cluj-Napoca, Faculty of Economics & Business Administration
Level of study international classification	ISCED 6

## SKILLS AND PERSONAL COMPETENCES

Mother Language	<b>Romanian</b>							
Foreign languages								
Self-assessment								
European Level (*)								
	<b>Understanding</b>		<b>Speaking</b>		<b>Writing</b>			
	Listening	Reading	Spoken interaction	Spoken production				
<b>German</b>	C2	Experienced user	C2	Experienced user	C2	Experienced user	C2	Experienced user
<b>English</b>	C2	Experienced user	C1	Experienced user	C1	Experienced user	C1	Experienced user

(\*) [Common European Framework of Reference for Languages](#)

<b>Organizational skills and competences</b>	<p><b>October 2005: Member</b> in the Organizing Committee of the International Conference „The Impact of European Integration on the National Economy”, Faculty of Economics and Business Administration, Babeş-Bolyai University, Cluj-Napoca, Romania, October 28 – 29, 2005;</p> <p><b>April 2010 – October 2023: Editorial Assistant</b> Review of Studies and Economic Research, Virgil Madgearu (<a href="http://www.econ.ubbcluj.ro/rvm/consiliu_editorial.php">http://www.econ.ubbcluj.ro/rvm/consiliu_editorial.php</a>);</p> <p><b>September 2011 – January 2016: Elected member</b> in the Counsel of the Marketing Department, Faculty of Economics and Business Administration, Babeş-Bolyai University Cluj-Napoca;</p> <p><b>October 2009; October 2012; November 2015; October 2016; October 2017; October 2018: Member</b> in the Organizing Committee of the International Conference „Marketing – from information to decision”, 2<sup>nd</sup> Edition, 30-31<sup>st</sup> of October 2009; 5<sup>th</sup> Edition, 26<sup>th</sup>-27<sup>th</sup> of October 2012; 8<sup>th</sup> Edition, 6<sup>th</sup>-7<sup>th</sup> of November 2015; 9<sup>th</sup> Edition, 21<sup>st</sup>-22<sup>nd</sup> of October 2016; 10<sup>th</sup> Edition, 20<sup>th</sup>-21<sup>st</sup> October, 2017.</p> <p><b>February 2017 – November 2018: Scientific Secretary</b> of the Economics and Business Administration PhD School, Faculty of Economics and Business Administration, Babes-Bolyai University Cluj-Napoca, Romania (Nr. 25/1.2.2017)</p>
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**External Expert / Reviewer /  
Rapporteur for Projects, Journals  
and Conferences**

- **September-October 2024: External Expert** for the European Durch Research Council, Round NWO Talent Programme 2024 (2024/SGW/01777062)
- **September-October 2024: External Expert** for the National Research, Development and Innovation Office, Hungary **NKFIH** <https://nkfih.gov.hu/english-nkfih>
- **May-June 2023: External Expert** for the European Science Foundation (ESF). Evaluating Research Proposal within the Call 23-FWO-FRP
- **March-April 2023, 2024: Professor evaluation for the Hungarian Accreditation Committee MAB** TIR 2.0 System. External Evaluations of Full Professor Applications.
- **April 2023: External Expert** for the Romanian Executive Agency for Higher Education, Research Development and Innovation Funding **UEFISCDI – PNRR** „Dotarea cu mobilier, materiale didactice și echipamente digitale a unităților de învățământ preuniversitar și a unităților conexe” (Provision of furniture, teaching materials and digital equipment for pre-university and related establishments)
- **January-February 2023: External Expert** for the Romanian Executive Agency for Higher Education, Research Development and Innovation Funding **UEFISCDI –** for peer reviewing scientific books written by persons deprived of their liberty by a final court decision
- **March 2022, May 2023, October 2024: External Expert** for the Romanian Executive Agency for Higher Education, Research Development and Innovation Funding **UEFISCDI – PNRR & PNRS** – National Programm for Reducing the School Abandonment
- **March 2022: External Expert** for the European Science Foundation (ESF). Evaluating Research Proposal within the Call FWO-FRP-2022\_Soc-Sci
- **December 2021-February 2022: Project Peer-Reviewer** for the Romanian Executive Agency for Higher Education, Research Development and Innovation Funding, **UEFISCDI** Project Experimental Demonstrativ Competition PN-III-P2-2.1-PED-2021.
- **December 2021: External Expert** for the German Academic Exchange Service, Bucharest, Romania. Evaluation of DAAD Scholarship Candidates for Master Studies in Germany.
- **November 2021: Martí I Franques COFUND Fellowships**, Universitat Rovira I Virgili, Tarragona, Spain [www.urv.cat/cofund](http://www.urv.cat/cofund)
- **October 2021: Responsible for the Re-Accreditation of the Marketing PhD Program** at the Babeș-Bolyai University, Cluj-Napoca, Romania.
- **August 2021: Project Peer-Reviewer** for the Science Fund of the Republic of Serbia, Program **IDEAS** <http://fondznanaku.gov.rs/programs/?lang=en>
- **December 2020: External Expert** for the German Academic Exchange Service, Bucharest, Romania. Evaluation of DAAD Scholarship Candidates for Master Studies in Germany.
- **October 2020: Project Peer-Reviewer** for the Executive Government Agency of National Science Centre (NCN) of Poland, Funding scheme: **OPUS-19**, Panel: **HS4 (Individuals, institutions, markets)**. ID: **485339**

- **May 2020: Project Peer-Reviewer** for the Romanian Executive Agency for Higher Education, Research Development and Innovation Funding, **UEFISCDI Eureka** Competition PN-III-P3-3.5-EUK-2019;
- **January 2020: External Expert** for the German Academic Exchange Service, Bucharest, Romania. Evaluation of DAAD Scholarship Candidates for Master Studies in Germany.
- **November 2019-January 2020: Project Peer-Reviewer** for the Romanian Executive Agency for Higher Education, Research Development and Innovation Funding, **UEFISCDI Proiect de Transfer la Operatorul Economic** (Transfer to Economic Company) PN-III-P2-2.1-PTE-2019;
- **January 2020: Project Peer-Reviewer** for the Romanian Executive Agency for Higher Education, Research Development and Innovation Funding, **UEFISCDI** Proiect Experimental Demonstrativ: PN-III-P2.-2.1-PED-2019
- **2018: Project Peer-Reviewer** for the Romanian Executive Agency for Higher Education, Research Development and Innovation Funding, **Innovation Checks 2018** Competition PN-III-P2.-2.1-CI-2018
- **2017: Project Peer-Reviewer** for the Romanian Executive Agency for Higher Education, Research Development and Innovation Funding UEFISCDI, PNCDI III, SP 2.1, **Innovation Checks 2017**; Call year: 2017; PN-III-P2.-2.1-CI-2017;
- **2016: Project Peer-Reviewer** for COST Action Proposal Submission, Evaluation, Selection and Approval, **COST Association**, Horizon 2020.
- **2016: Project Peer-Reviewer** for the Romanian Executive Agency for Higher Education, Research Development and Innovation Funding UEFISCDI, PNCDI III, SP 2.1, **Transfer of knowledge to the economic agent „Bridge Grant”**; Call year: 2016; PN-III-P2.-2.1-BG-2016.
- **2016: Project Peer-Reviewer** for the Romanian Executive Agency for Higher Education, Research Development and Innovation Funding UEFISCDI, PNCDI III, SP 2.1, **Transfer to the economic operator projects (PTE 2016)**; Call year: 2016; PN-III-P2.-2.1-PTE-2016.
- **February 2015 – present: Member** in the Scientific Committee of the International Conference Emerging Trends in Marketing and Management International Conference Bucharest, Romania, <http://www.etimm.ro>
- **January 2015 – March 2017: Member of the Editorial Reviewer Board** for Journal of Global Marketing (Taylor and Francis), [http://www.tandfonline.com/action/journalInformation?show=editorialBoard&journalCode=wglo20#.Vpnq\\_VnvlWa](http://www.tandfonline.com/action/journalInformation?show=editorialBoard&journalCode=wglo20#.Vpnq_VnvlWa)
- **July 2015 – present: Ad hoc Reviewer** for *Journal of Business Economics and Management*, <http://www.tandfonline.com/toc/tbem20/current#.VpO6XlnvlWY>;
- **June 2015 – July 2016: Reviewer** for *Zeitschrift für Hochschulentwicklung* (ZFHE), <http://www.zfhe.at/index.php/zfhe/pages/view/personen#gutachterinnen>
- **2014 – present: Ad hoc Reviewer** for the European Marketing Academy Regional Conference, 2014 Katowice, Poland; 2015 Portugal; 2016 Oslo; 2017 Groningen.
- **September 2014 – January 2017: Ad hoc Reviewer** for *Ekonomika Istrazivanja – Economic Research* <http://www.tandfonline.com/loi/lero20#.U29-IChVIUh>
- **May 2014 – present: Reviewer** for *Marketing Education Review* (Taylor and Francis) <http://www.marketingeducationreview.com/>

- **February 2014 – January 2017: Associate Editor** for *Romanian Journal of Marketing* (EBSCO, ProQuest, CEEOL)  
<http://www.revistademarketing.ro/?operatie=redactie>
- **November 2013 – present: Associate Editor** for *Ecoforum* (EBSCO, Cabells, ProQuest; CEEOL)  
<http://www.ecoforumjournal.ro/index.php/eco/about/editorialTeam>
- **December 2013 – September 2015: Member and evaluator/reviewer** in the internal faculty Commission for Research and Teacher Contests, FSEGA, BBU;
- **November 2013 – present: Member** in the Scientific Committee of the International Conference „Marketing – from information to decision”,  
<https://econ.ubbcluj.ro/mid/conference/>
- **July 2013 – present: Associate Editor** for the leading Romania Business Journal - Amfiteatru Economic (Impact Factor 2016: 0,564);

**Computer skills and competences** • Office, SPSS, AMOS

**Language skills** **Authorization of translator and interpreter** for German, Nr. 28339 / 04.03.2010, issued by the Direction for Auxiliary Services, Romanian Ministry of Justice;

**Certificate** issued by the Department of Teacher Training, Babeş-Bolyai University, Cluj-Napoca, Romania, series D nr. 0024435, from 17.05.2005;

**Linguistic competence certificate** for German, Deutsches Sprachdiplom, KMK Stufle II, Bonn, Germany;

**Linguistic competence certificate** for English, *Certificate in Advanced English*, University of Cambridge;

**Awards, honors, and recognition of scientific work**

- **See attached list**

**Driving license**

- B Category-since 2000

**References** Prof. **Horst Todt**, PhD, Dr.h.c., Hamburg University, Germany, [horst.todt@gmx.de](mailto:horst.todt@gmx.de);

Prof. **Bernhard S. Swoboda**, PhD, Prof.h.c., Chair for Marketing and Retailing, Trier University, Germany, Fachbereich IV, BWL-AMK, [b.swoboda@uni-trier.de](mailto:b.swoboda@uni-trier.de);

Prof. **Nicolae Al. Pop**, PhD, Dr.h.c., Faculty of Marketing; Bucharest University of Economic Studies, Bucharest, Romania, [nicolae\\_al\\_pop@yahoo.com](mailto:nicolae_al_pop@yahoo.com); 2013-2014 President of the Rotary Club Bucharest <http://www.rotary-bucharest.org/fost-presedinti/>

Prof. **Ioan Plăiăș**, PhD, Chair for Marketing, Faculty of Economics and Business Administration, Babeş-Bolyai University Cluj-Napoca [ioan.plaias@econ.ubbcluj.ro](mailto:ioan.plaias@econ.ubbcluj.ro);

**Annex** **Publons** Review Records <https://publons.com/a/479036>

**Google Scholar** <https://scholar.google.ro/citations?user=MqzkKtoAAAAJ&hl=ro>

**ORCID** <https://orcid.org/0000-0002-8265-175X>

Date  
4.10.2025

Prof. (habil.) Dan-Cristian **Dabija**, PhD

